Euromicron AG

Germany | Electronic & Electrical Equipment

Investment Research



Flash Note

Buy			
Recommendation unchange	ed		
Share price: EUR			8.71
closing price as of 09/08/2017			
Target price: EUR			13.00
Target Price unchanged			
Upside/Downside P	otenti	al 4	9.2%
Reuters/Bloomberg		EUCG.DE/E	UCA GY
Market capitalisation (EUR	m)		63
Current N° of shares (m)			7
Free float			100%
Daily avg. no. trad. sh. 12 mth	า		10
Daily avg. trad. vol. 12 mth (n	n)		29.37
Price high/low 12 months		5.	76 / 8.80
Abs Perfs 1/3/12 mths (%)		1.41/23.	56/14.56
Key financials (EUR)	12/16	12/17e	12/18e
Sales (m)	325	340	352
EBITDA (m)	7	13	16
EBITDA margin	2.3%	3.8%	4.6%
EBIT (m)	(2)	4	7
EBIT margin	nm	1.0%	2.0%
Net Profit (adj.)(m)	(10)	(1)	2
ROCE	3.1%	1.8%	3.2%
Net debt/(cash) (m)	66	74	71
Net Debt Equity	0.8	0.9	0.8
Net Debt/EBITDA	8.9	5.7	4.3
Int. cover(EBITDA/Fin.int)	1.4	(204.5)	(163.2)
EV/Sales	0.4	0.4	0.4
EV/EBITDA	16.3	11.6	9.0
EV/EBITDA (adj.)	10.1	11.6	9.0
EV/EBIT	nm	42.2	20.8
P/E (adj.)	nm	nm	34.9
P/BV	0.5	0.8	8.0
OpFCF yield	20.6%	-12.0%	4.5%
Dividend yield	0.0%	0.0%	0.0%
EPS (adj.)	(1.32)	(0.11)	0.25
BVPS	11.41	11.30	11.55
DPS	0.00	0.00	0.00
Shareholders			



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Reason: Company Newsflow

10 August 2017

Significant higher than expected EBITDA

Euromicron reported very good Q2 figures and clearly beat our bottom line expectations. Revenues were up by 4.7% yoy and 2.8% above our forecast. Operating EBITDA came in at EUR 0.55m and clearly improved from EUR -0.73m last year which was significantly higher than we expected (Δ +403.6%). This could be reached by further optimizing processes at the group and leveraging efficiencies. In our view, this indicates that euromicron is well on track to return to desired profitability levels in the mid-term. Moreover, order intake grew by EUR 78.5m – so we see a very solid foundation for the next quarters. We see our positive view confirmed. In our view, euromicron is significantly undervalued.

- ✓ Operating EBITDA was up by EUR 1.28m yoy and percentage-wise with 403.6% significantly above our forecast although one should consider the low basis in absolute terms leading to a relatively high percentage figure. Operating EBITDA was even up EUR 0.45m qoq (Q1 17: EUR 0.1m). The improvement on bottom line is primarily stemming from a further stabilization at euromicron Deutschland which was more pronounced than we have expected. Last year, euromicron Deutschland significantly burdened EBITDA in Q2 2016 due to unproductive work required in completing old projects.
- ✓ Moreover, the company confirmed its guidance for the full year. As a reminder, revenues were guided between EUR 330m and 350m. Historically, H1 has stood for an average of 45.5% (5yr average) of the FY revenue. Assuming a normal seasonality, we calculate a 2017 run rate of EUR 337.4m, in line with the company's mid-point guidance. Consensus for the full year is at EUR 345.6m; hence, in line with our calculated run rate and our forecast for FY 2017 (EUR 340m). Therefore, we expect consensus to remain largely unchanged.
- ✓ Order intake in Q2 was EUR 78.5m. New orders increasingly include digitization projects. Order books were EUR 134.4m. This is a very solid foundation for a further positive development in 2017.
- ✓ The working capital ratio was reduced sharply by 7.6 percentage points to
 14.7% compared to 22.3% last year. Operating cash flow significantly increased
 by EUR 9.7m to EUR -11.1m for H1 2017. Net debt was able to be reduced
 overall by EUR 5.6m to EUR 98.6m (June 30, 2016: EUR104.2 million).

euromicron AG - Q2 2017

EUR m	Q2 2017	Q2 2016	yoy	equinet	delta
Revenues	78.1	74.6	4.7%	76.0	2.8%
operating EBITDA	0.55	-0.73	n.m.	0.11	403.6%
operating EBITDA margin	0.71%	n.m.	n.m.	0.14%	56 BP

Source: euromicron AG, equinet Research





PROFIT & LOSS (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018
Sales	326	346	345	325	340	35
Cost of Sales & Operating Costs	-311 -5.5	-321 -4.5	-333 -4.5	-313 -4.5	-327 0.0	-33
Non Recurrent Expenses/Income EBITDA	-5.5 8.7	-4.5 21.1	-4.5 6.9	-4.5 7.4	12.9	0. 16. :
EBITDA (adj.)*	14.2	25.6	11.4	11.9	12.9	16.
Depreciation	-3.5	-3.3	-3.6	-4.9	-4.7	-4.0
EBITA	5.2	17.8	3.3	2.5	8.2	11.
EBITA (adj)*	10.7	22.3	7.8	7.0	8.2	11.
Amortisations and Write Downs	-5.4	-6.4	-6.7	-4.8	-4.7	-4.0
of which PPA amortisation EBIT	-2.0 -0.2	-1.5 11.4	-1.2 -3.3	-1.2 -2.3	-1.2 3.5	-1.2 7. 1
EBIT (adj.)*	7.3	17.4	2.4	3.4	4.7	8.3
Net Financial Interest	-3.8	-3.7	-3.7	-5.3	0.1	0.
Other Financials	0.0	0.0	0.0	0.0	0.0	0.0
Associates	0.0	0.0	0.0	0.0	0.0	0.0
Other Non Recurrent Items	0.0	-0.3	-0.3	-0.1	-4.4	-4.2
Earnings Before Tax (EBT)	-4.0	7.5	-7.4	-7.6	-0.8	3.0
Tax <i>Tax rate</i>	-2.4	-4.9 <i>65.9%</i>	-0.4	-4.8	0.2 30.0%	-0.9 30.0%
Discontinued Operations	<i>n.m.</i> 0.0	0.0	<i>n.m.</i> 0.0	<i>n.m.</i> 0.0	0.0%	0.0
Minorities	-0.1	-0.3	-0.1	-0.2	-0.2	-0.3
Net Profit (reported)	-6.5	2.3	-7.9	-12.7	-0.8	1.8
Net Profit (adj.)	-2.7	5.4	-4.8	-9.5	-0.8	1.8
CASH FLOW (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018
Cash Flow from Operations before change in NWC	4.4	11.1	-4.5	-3.4	2.9	13.1
Change in Net Working Capital	15.6	-11.7	4.4	20.8	-1.9	-1.5
Cash Flow from Operations	20.0	-0.6	-0.1	17.4	1.0	11.6
Capex Net Financial Investments	-6.4 -10.6	-6.4 0.0	-8.1 5.2	-8.7 -0.2	-8.5 0.0	-8.8 0.0
Free Cash Flow	-10.0 3.1	- 7.0	-3.0	-0.2 8.5	-7.5	2.8
Dividends	-2.0	0.0	0.0	0.0	0.0	0.0
Other (incl. Capital Increase & share buy backs)	10.7	-3.1	2.6	2.1	-0.2	-0.1
Change in Net Debt	11.7	-10.0	-0.4	10.6	-7.7	2.7
NOPLAT	5.1	12.2	1.7	5.6	3.3	5.8
BALANCE SHEET & OTHER ITEMS (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018
Net Tangible Assets	14.5	14.1	15.3	15.6	15.1	14.9
Net Intangible Assets (incl.Goodwill) Net Financial Assets & Other	137 1.1	134 1.0	126 0.8	125 0.5	124 0.5	12 ² 0.5
Total Fixed Assets	153	1.0 149	142	141	140	139
Inventories	28.0	29.0	30.8	29.1	30.4	31.4
Trade receivables	85.6	85.8	80.7	58.9	61.5	63.7
Other current assets	8.9	4.7	3.9	3.5	3.9	4.3
Cash (-)	-41.3	-18.6	-13.6	-12.4	-4.7	-7.4
Total Current Assets	164	138	129	104	100	107
Total Assets	316	287	271	245	240	240
Shareholders Equity Minority	111 0.4	110 0.4	96.6 0.4	81.9 0.5	81.1 0.7	82.9 1.0
Total Equity	111	110	97.0	82.4	81.8	83.9
Long term interest bearing debt	40.1	45.7	21.0	38.5	38.5	38.5
Provisions	13.1	12.2	10.7	10.3	4.6	6.6
Other long term liabilities	5.8	1.4	1.4	4.8	4.8	4.8
Total Long Term Liabilities	59.0	59.3	33.1	53.6	47.8	49.9
Short term interest bearing debt	67.2	49.0	69.1	39.8	39.8	39.8
Trade payables	55.1	44.2	47.6	44.8	46.9	48.
Other current liabilities Total Current Liabilities	24.0 146	24.5 118	24.0 141	24.0 109	24.1 111	24. ⁻ 11 .
Total Current Liabilities Total Liabilities and Shareholders' Equity	316	287	271	245	240	240
	196	200	186	163	165	160
	130		62.2	41.4	43.3	44.8
Net Capital Employed	54.9	66.6	02.2	71.7	75.5	
Net Capital Employed Net Working Capital	54.9	66.6 12/2014	12/2015	12/2016	12/2017e	
Net Capital Employed Net Working Capital GROWTH & MARGINS						12/2018
Net Capital Employed Net Working Capital GROWTH & MARGINS Sales growth EBITDA (adj.)* growth	54.9 12/2013 -1.3% -51.9%	12/2014 6.3% 80.6%	12/2015 -0.4% -55.5%	12/2016 -5.7% 4.0%	12/2017e 4.5% 8.7%	12/20186 3.5% 26.3%
Net Capital Employed Net Working Capital GROWTH & MARGINS Sales growth EBITDA (adj.)* growth EBIT (adj)*growth EBIT (adj)*growth	54.9 12/2013 -1.3%	12/2014 6.3%	12/2015 -0.4%	12/2016 -5.7%	12/2017e 4.5%	12/20186 3.5% 26.3% 42.4% 74.7%



Euromicron	ΔG	Summary	, tables
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GROWTH & MARGINS	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Net Profit growth	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
EPS adj. growth	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
DPS adj. growth	n.m.	71.111.	71.111.	11.111.	71.111.	71.771.
EBITDA (adj)* margin	4.4%	7.4%	3.3%	3.7%	3.8%	4.6%
EBITA (adj)* margin	3.3%	6.4%	2.3%	2.2%	2.4%	3.3%
EBIT (adj) * margin	2.2%	5.0%	0.7%	1.1%	1.4%	2.4%
RATIOS	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Net Debt/Equity	0.6	0.7	0.8	0.8	0.9	0.8
Net Debt/EBITDA	7.6	3.6	11.1	8.9	5.7	4.3
Interest cover (EBITDA/Fin.interest)	2.3	5.7	1.9	1.4	n.m.	n.m.
Capex/D&A	71.7%	66.1%	79.1%	90.3%	90.6%	95.2%
Capex/Sales	2.0%	1.9%	2.3%	2.7%	2.5%	2.5%
NWC/Sales	16.9%	19.2%	18.0%	12.7%	12.7%	12.7%
ROE (average)	-2.4%	4.9%	-4.6%	-10.6%	-0.9%	2.2%
ROCE (adj.)	2.5%	5.7%	0.8%	3.1%	1.8%	3.2%
WACC	10.7%	10.7%	10.7%	10.7%	10.7%	10.7%
ROCE (adj.)/WACC	0.2	0.5	0.1	0.3	0.2	0.3
PER SHARE DATA (EUR)***	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Average diluted number of shares	7.2	7.2	7.2	7.2	7.2	7.2
EPS (reported)	-0.91	0.32	-1.10	-1.76	-0.11	0.25
EPS (adj.)	-0.37	0.76	-0.66	-1.32	-0.11	0.25
BVPS	15.44	15.33	13.47	11.41	11.30	11.55
DPS	0.00	0.00	0.00	0.00	0.00	0.00
VALUATION	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
EV/Sales	0.6	0.5	0.4	0.4	0.4	0.4
EV/EBITDA	20.7	8.1	20.6	16.3	11.6	9.0
EV/EBITDA (adj.)*	12.7	6.7	12.5	10.1	11.6	9.0
EV/EBITA	34.9	9.6	42.7	47.7	18.2	12.6
EV/EBITA (adj.)*	16.9	7.7	18.2	17.2	18.2	12.6
EV/EBIT	n.m.	14.9	n.m.	n.m.	42.2	20.8
EV/EBIT (adj.)*	24.7	9.8	59.8	35.1	31.5	17.8
P/E (adj.)	n.m.	15.1	n.m.	n.m.	n.m.	34.9
P/BV	0.9	0.7	0.6	0.5	0.8	8.0
Total Yield Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV/CE	0.9	0.8	0.7	0.7	0.8	0.8
OpFCF yield	13.2%	-8.6%	-15.1%	20.6%	-12.0%	4.5%
OpFCF/EV	7.6%	-4.1%	-5.8%	7.2%	-5.0%	1.9%
Payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend yield (gross)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV AND MKT CAP (EURm)	12/2013	12/2014	12/2015	12/2016	12/2017e	12/2018e
Price** (EUR)	14.35	11.39	7.57	5.85	8.71	8.71
Outstanding number of shares for main stock		7.0	7.2	7.2	7.2	7.2
	7.2	7.2				
Total Market Cap	103	82	54	42	63	63
Net Debt	103 66	82 76	54 77	42 66	63 74	71
Net Debt o/w Cash & Marketable Securities (-)	103 66 -41	82 76 -19	54 77 -14	42 66 -12	63 74 -5	
Net Debt o/w Cash & Marketable Securities (-) o/w Gross Debt (+)	103 66 -41 107	82 76 -19 95	54 77 -14 90	42 66 -12 78	63 74 -5 78	71 -7 78
Net Debt o/w Cash & Marketable Securities (-)	103 66 -41	82 76 -19	54 77 -14	42 66 -12	63 74 -5	71 -7

Notes

Company Description: The euromicron Group with its extensive network of branch offices in Germany is a system house that is active in the future market of network and fiber optics technology. euromicron develops, produces and distributes network components based on copper, glass fiber and wireless technology and plans, implements and maintains communications, information and security networks for all applications.



^{*} Where EBITDA (adj.) or EBITA (adj)= EBITDA (or EBITA) -/+ Non Recurrent Expenses/Income and where EBIT (adj)= EBIT-/+ Non Recurrent Expenses/Income - PPA amortisation
**Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

Sector: Electronic & Electrical Equipment/Electrical Components & Equipment

Recommendations and Disclosures

Coverage	Analyst	Target	Rating	Disc.	Coverage	Analyst	Target	Rating	Disc.
2GEnergy	Rüzgar	22.50	Neutral	2/3/5	Pfeiffer Vacuum	Sen	162.00	Accumulate	5
4SC	Miemietz	3.50	Buy	7	Procredit Holding	Häßler	15.60	Accumulate	2
Aareal Bank	Häßler	38.00	Neutral		PSISOFTWAREAG	Droste	18.00	Accumulate	2/3
Ad pepper	Heilmann	2.45	Neutral	2/3	PWO	Schuldt	53.00	Accumulate	2/3
adidas	Josefson	192.00	Buy		RIB Soft ware	Droste	16.50	Buy	2/3
Adler Modemaerkt e	Josefson	7.50	Buy	7	RTLGroup	Josefson	81.00	Accumulate	
ADLER Real Estate	Häßler	17.00	Buy		SAF-Holland	Schuldt	17.00	Accumulate	7
Aixtron	Sen	4.00	Neutral	2/3	Siegfried Holding AG	Miemietz	220.00	Accumulate	
Allianz	Häßler	185.00	Accumulate		SLM Solutions	Sen	27.50	Reduce	
Axel Springer	Josefson	51.00	Neutral		SMTScharf AG	Rüzgar	14.50	Neutral	2/3
Bayer	Miemietz	118.00	Buy		Software AG	Droste	30.00	Sell	
BB Biotech	Miemietz	60.00	Buy	7	Stabilus	Tanzer	75.00	Accumulate	
Biotest	Miemietz	19.00	Neutral	2/3	Suedzucker	Bruns	20.00	Neutral	
BMW	Schuldt	98.00	Accumulate		SuessMicroTec	Sen	11.00	Accumulate	2/3
Cenit	Droste	22.50	Buy		Surteco	Mildner	26.10	Accumulate	2/3
comdirect	Häßler	8.00	Sell		Symrise	Hinkel	67.00	Neutral	
Commerzbank	Häßler	9.50	Neutral		Syzygy AG	Heilmann	11.50	Neutral	2/3
Continental	Schuldt	240.00	Buy		TAKKT	Bruns	21.80	Accumulate	2
${\tt CORESTATE Capital Holding S.A.}$	Mayer	65.00	Buy	2/5	Talanx Group	Häßler	34.00	Neutral	
CTS Eventim	Heilmann	40.00	Buy		Technotrans	Becker	36.00	Neutral	2/3
Daimler AG	Schuldt	76.00	Buy		TELECOLUMBUS	Sen	12.00	Buy	
Daldrup & Soehne	Becker	10.10	Buy	2/3/5	Telefonica Deutschland	Sen	3.70	Sell	
Demire	Mayer	4.30	Accumulate		United Internet	Sen	63.00	Buy	
Deut sche Bank	Häßler	19.00	Buy		va-Q-tec	Sen	17.00	Neutral	2/3/5
Deut sche Euro Shop	Mayer	42.00	Accumulate		Viscom	Rüzgar	18.00	Accumulate	2/3
Deut sche Pf andbrief bank	Häßler	12.00	Accumulate		Volkswagen	Schuldt	166.00	Buy	
Deut sche Telekom	Sen	15.50	Neutral		WCMAG	Mayer	3.25	Neutral	2/3
Drillisch	Sen	66.00	Buy		Wilex	Miemietz	4.00	Buy	2/3
ElringKlinger	Schuldt	17.00	Reduce		Wincor Nixdorf	Sen	50.00	Accumulate	
elumeo SE	Josefson	9.60	Buy		windeln.de	Josefson	5.00	Buy	2
EpigenomicsAG	Miemietz	7.52	Neutral	2/3	XING	Heilmann	300.00	Buy	
Euromicron AG	Droste	13.00	Buy	2/3/5	Zalando	Josefson	48.00	Buy	
Ferratum	Häßler	25.00	Buy						
Fielmann	Heilmann	71.00	Neutral						
Freenet	Sen	36.00	Buy	2					
FuchsPetrolub	Hinkel	47.00	Neutral						
Gerry Weber	Josefson	10.00	Reduce						
Gesco	Becker	25.40	Accumulate	2/3/5					
GFTTechnologies	Droste	28.00	Buy	2/3					
Gigaset	Sen	0.85	Accumulate	2/3					
Grenke	Häßler	66.67	Buy						
Hannover Re	Häßler	100.00	Neutral						
Heidelberger Druck	Augustin	3.50	Buy						
Hornbach Holding	Bruns	89.00	Buy						
Hugo Boss	Josefson	78.00	Buy						
Hypoport AG	Häßler	114.00	Accumulate	7					
Kontron	Sen	3.60	Buy						
KWS	Hinkel	346.00	Neutral						
Leoni	Schuldt	51.00	Neutral						
Linde	Hinkel	174.00	Accumulate						
Logwin	Mildner	145.00	Neutral	2/3/5					
Manz AG	Rüzgar	42.50	Accumulate	2/3					
MAXAut omation AG	Becker	8.65	Buy	2/3/5					
Merck	Miemietz	112.00	Neutral						
Merkur Bank	Häßler	9.30	Buy	2/7					
Metro Wholesale and Food Special		29.00	Buy	2					
MLP	Häßler	6.00	Neutral	2/3					
MTU Aero Engines	Rüzgar	135.00	Accumulate	2					
Munich Re	Häßler	180.00	Neutral						
Nemet schek SE	Droste	47.00	Reduce	5					
NexusAG	Droste	24.00	Buy						
Norma Group	Schuldt	61.00	Buy						
OHBSE	Rüzgar	25.00	Neutral	7					
OVB Holding AG	Häßler	20.00	Accumulate	2/5/7					
Patrizia	Häßler	22.00	Buy						

*=Coverage suspended Source: equinet Recommendations



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Remarks

Recommendation System

Buy - The stock is expected to generate a total return of over 20% during the next 12 months time horizon. Accumulate - The stock is expected to generate a total return of 10% to 20% during the next 12 months time horizon. Hold - The stock is expected to generate a total return of 0% to 10% during the next 12 months time horizon Reduce - The stock is expected to generate a total return of 0 to -10% during the next 12 months time horizon Sell - The stock is expected to generate a total return below -10% during the next 12 months time horizon

Basis of Valuation

Equinet Bank uses for valuation purposes primarily DCF-Valuations and Sum-Of-The-Parts-Valuations as well as peer group comparisons.

Share prices

Share prices in this analysis are the German closing prices of the last trading day before the publication.

Sources

Equinet Bank has made any effort to carefully research all information contained in the analysis. The information on which the analysis is based has been obtained from sources which we believe to be reliable such as, for example, Reuters, Bloomberg and the relevant press as well as the company which is the subject of the analysis. Only that part of the research note is made available to the issuer, who is the subject of the analysis, which is necessary to properly reconcile with the facts. Should this result in considerable changes a reference is made in the research note.

Actualizations

Opinions expressed in this analysis are our current opinions as of the issuing date indicated on this document. We do not commit ourselves in advance to whether and in which intervals updates are made.



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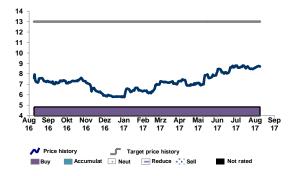


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Recommendation history for EUROMICRON AG

Date	Recommendation	Target price	Price at change date
16. Mai 17	Buy	13.00	7.94
06. Aug 15	Buy	14.00	8.72
24. Mrz 15	Rating Suspended	19.00	10.80

Source: Factset & ESN, price data adjusted for stock splits.
This chart shows equinet Bank continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Sebastian Droste (since 28/04/2010)





ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.



The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: Buy (B), Accumulate (A), Neutral (N), Reduce (R) and Sell (S).

Furthermore, in specific cases and for a limited period of time, the analysts are allowed to rate the stocks as **Rating Suspended (RS)** or **Not Rated (NR)**, as explained below.

Meaning of each recommendation or rating:

- Buy: the stock is expected to generate total return of over 15% during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 5% to 15% during the next 12 months time horizon
- Neutral: the stock is expected to generate total return of -5% to +5% during the next 12 months time horizon
- Reduce: the stock is expected to generate total return of -5% to -15% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -15% during the next 12 months time horizon
- Rating Suspended: the rating is suspended due to a change of analyst covering the stock or a capital operation (take-over bid, SPO, ...) where the issuer of the document (a partner of ESN) or a related party of the issuer is or could be involved
- Not Rated: there is no rating for a company being floated (IPO) by the issuer of the document (a partner of ESN) or a related party of the issuer

Certain flexibility on the limits of total return bands is permitted especially during higher phases of volatility on the markets

Equinet Bank Ratings Breakdown



For full ESN Recommendation and Target price history (in the last 12 months) please see ESN Website Link

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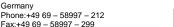
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