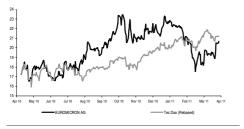


Germany/ Electronic & Electrical Equipment

Investment Research 27 April 2011

anged						
R	2	0.68				
R	3	0.00				
	2	29.00				
	FUCGI	DE/EUC GY				
-+la	2000	23,403				
		0.46				
Daily avg. trad. vol. 12 mth (m) Price high 12 mth (EUR)						
		23.42				
		16.40				
		13.2%				
		-8.5%				
		6.0%				
lm)		106				
		5				
		100%				
12/10	12/11e	12/12				
		243				
		29				
		12.0%				
20		24				
9.9%	9.7%	9.9%				
11	13	14				
9.0%	9.6%	10.1%				
51	47	41				
0.6	0.5	0.4				
2.0	1.7	1.4				
8.5	10.0	10.4				
0.8	0.7	0.7				
6.6	6.0	5.4				
6.6	6.0	5.4				
8.2	7.4	6.6				
9.1	8.1	7.5				
1.2	1.1	1.0				
4.6%	7.5%	10.3%				
	5.8%	6.3%				
5.3%						
5.3% 2.38 18.42	2.54	2.76				
	12/10 204 25 12.1% 20 9.9% 11 9.0% 51 0.6 2.0 8.5 0.8 6.6 6.6 8.2 9.1	EUCG.I Table 12/10 12/11e 204 230 25 27 12.1% 11.9% 20 9.9% 9.7% 11 13 9.0% 9.6% 51 47 0.6 0.5 2.0 1.7 8.5 10.0 0.8 0.7 6.6 6.0 6.8.2 7.4 9.1 8.1 1.2 1.1				



For company description please see summary table footnote

Strong first quarter bookings improve confidence Confirm 'Buy' rating – PT up to EUR 30 (29)

We have slightly upgraded our price target for Euromicron (EUC) to EUR 30 (29) following the final release of the FY10 report. Our model now accounts for the recently acquired entities NBG and Avalan. Beyond this, management statements about strong first quarter bookings clearly underpinned our positive stance and improved confidence. Our peer/DCF based price target signals c. 45% upside potential which is reflected best already at the first glance on EUC's attractive P/E'11-13e ratios of c. 7-8x. We clearly confirm our 'Buy' rating.

- ✓ EUC's delayed FY10 reporting contained basically no surprises relative to the preliminary figures published March 25 with the exception of bookings. Here, EUC reported a solid FY10 order intake number of EUR 205.6m (up 10.2% yoy) and thus, EUR 51.6m for 4Q10 (up 13.2% qoq). Our respective assumptions were significantly lower before, but EUC booked significant orders late in December. Overall, order backlog came to EUR 91.1m and posted a new record level (nearly two quarters reach).
- ✓ In the analyst conference last Thursday, we learned that EUC had a strong start into the current year. 1Q11 order backlog was said to be EUR 117m. This would be up 40.6% yoy(!). According to company statements, the acquired NBG and Avalan contributed only small amounts to this figure and thus, order intake in 1Q11 should come to EUR 70m maybe, but at least to EUR 60m. The management stated that bookings in the March quarter saw a number of larger projects.
- ✓ Clearly, we should not extrapolate this order development and the management behaved cautiously as a precise guidance for FY11 was not given. Nevertheless, we expect EUC continuing on its organic growth trajectory of 5-10%. Including the recent acquisitions of NBG and Avalan (both probably adding EUR 15m to revenues), we now cautiously estimate FY11 sales of EUR 230m. Although, EUC has reduced its headcount slightly, the EBIT margin should probably not chance much and thus, we forecast 9.6% (after 9.4% in 2009 and 9.8% in 2010).
- ✓ As can be seen in the table overleaf, we have made slight adjustments also for the following years again mainly accounting for 2010 acquisitions. EBT and EPS remain stable/decline as we have made adjustments to the financial items and minorities lines. Clearly, our model does not yet include contributions from a larger take over transaction which is still planned for FY11. Here, we have the impression that EUC is close to finalising the M&A deal. Financing is still intended to be made preferably via capital increase (incl. subscription rights). Here, EUC will seek approval from the AGM in June. In conjunction with this M&A transaction, EUC repeated to target annualised FY11 sales of EUR 300m.
- Finally, EUC delivered in all relevant aspects as far as the FY10 reporting is concerned including orders. Probably, the FY11 outlook will be becoming more concrete over time. In any case, our top line projection appears conservative. Our EBIT margin projection realistic vs. EUC past performance and long-term guidance of 8-11%. The charm of an investment in EUC lies 1/within an attractive dividend yield (5.4%), 2/profitable growth and a strong track record and 3/last, but not least, its attractive valuation (P/E'12 of 7.4x). Our model adjustments lead to a slightly higher PT of EUR 30 (29). We confirm our 'Buy' recommendation.

Analyst(s): Adrian Pehl, CFA +49 69 58997 438 adrian.pehl@equinet-ag.de





Model change	s								
EUR m	2011e old	2011e new	change	2012e old	2012e new	change	2013e old	2013e new	change
Group Sales	223.0	230.0	3%	235.0	242.9	3%	247.0	255.0	3%
Group EBITDA	26.1	27.3	5%	28.0	29.2	4%	30.1	31.1	3%
EBITDA margin	11.7%	11.9%	+20bp	11.9%	12.0%	+1 0bp	12.2%	12.2%	-
Reported EBIT	21.7	22.2	3%	23.3	24.0	3%	24.8	25.7	4%
EBIT margin	9.7%	9.7%	-	9.9%	9.9%	-	10.0%	10.1%	+10bp
EBT	19.6	19.5	0%	21.1	21.2	0%	22.7	22.9	1%
EPS [EUR]	2.62	2.54	-3%	2.82	2.76	-2%	3.00	2.98	-1%

Sources: equinet estimates

Discounted Cash Flow model

Discounted out in low inc	Phase I					Phase II					Phase III	
EUR m	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Sales	230.0	242.9	255.0	265.2	274.5	282.7	291.2	300.0	309.0	318.2	324.6	
Sales growth	12.9%	5.6%	5.0%	4.0%	3.5%	3.0%	3.0%	3.0%	3.0%	3.0%	2.0%	
EBIT	22.2	24.0	25.7	27.2	28.1	27.6	28.5	29.4	30.4	31.4	32.1	
EBIT margin	9.7%	9.9%	10.1%	10.2%	10.2%	9.8%	9.8%	9.8%	9.8%	9.9%	9.9%	
Tax	(5.8)	(6.3)	(6.7)	(7.2)	(7.5)	(7.4)	(7.7)	(8.0)	(8.3)	(8.6)	(8.6)	
Tax rate	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.5%	29.0%	
NOPAT	16.5	17.7	18.9	19.9	20.6	20.2	20.8	21.5	22.1	22.8	23.5	
Depreciation	5.1	5.2	5.4	5.6	5.8	6.1	6.2	6.2	6.4	6.5	6.5	
in % of Sales	2.2%	2.2%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.0%	2.0%	
Capex	(5.2)	(6.1)	(6.4)	(6.6)	(6.9)	(6.4)	(6.6)	(6.7)	(7.0)	(7.2)	(6.6)	
in % of Sales	2.3%	2.5%	2.5%	2.5%	2.5%	2.3%	2.3%	2.3%	2.3%	2.3%	2.0%	
Provision delta in % of Sales	0.3 0.1%	0.3 0.1%	0.3 0.1%	0.3 0.1%	0.3 0.1%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%	1.4 0.4%	
NWC delta	(6.5)	(3.4)	(3.2)	(2.8)	(2.6)	(2.3)	(2.4)	(2.5)	(2.6)	(2.6)	(1.6)	
in % of Sales	-2.8%	(3.4) -1.4%	-1.3%	-1.0%	-0.9%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.5%	
Other current assets delta	0.3	0.3	0.3	0.3	0.3	0.0	0.0	0.0	0.0	0.0	0.2	
in % of Sales	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	
Free Cash Flow	10.5	14.1	15.3	16.7	17.5	17.7	18.2	18.6	19.1	19.6	23.4	
FCF growth	nm	34.6%	8.6%	9.2%	4.9%	1.1%	2.5%	2.5%	2.6%	2.6%	19.5%	
Present Value FCF	9.8	12.0	11.9	11.8	11.2	10.3	9.6	9.0	8.4	7.8	117.4	
PV Phase I		56.8			10		105.8	т.			89.9%	
					ICap				arg. equity ratio			
PV Phase II		45.2			lisk premium		4.00%		eta		1.48	
PV Phase III		117.4			lisk free rate		4.50%	W	ACC		9.96%	
				E	V 2011e		159.9					
Total present value		219.3		E	V 2012e		154.1	E	V/EBIT 2011e		6.4	
+ capital increase/share buy	v back	0.0		E	V 2013e		147.6	E	V/EBIT 2012e		5.7	
+ associates & other finance	, ialassets	1.0										
- market value of minorities		7.4		s	ensitivity	Ī		Grov	vth rate Phase II	I		
+ cash and liquid assets		9.9		A	nalysis		1.0%	1.5%	2.0%	2.5%	3.0%	
 interest bearing debt* 		62.1		_		9.46%	31.39	32.81	34.41	36.24	38.36	
Implied Mcap		160.7				9.71%	30.05	31.35	32.83	34.50	36.43	
Number of shares		5.1		W	VACC	9.96%	28.79	29.99	31.34	32.88	34.63	
		5. 1		•		10.21%	27.59	28.70	29.95	31.36	32.96	
lumiliar colors was about		04.04					26.46	27.49		29.94	32.96	
Implied value per share		31.34				10.46%	∠6.46	27.49	28.64	29.94	31.41	

* Including pension provisions Source: equinet

Peer Group Valuation

	P/E 2011	P/E 2012	P/E 2013	EV/EBITDA 2011	EV/EBITDA 2012	EV/EBITDA 2013	EV/EBIT 2011	EV/EBIT 2012	EV/EBIT 2013
ADVA AG OPTICAL NETWORKING	16.7	10.6	9.7	7.2	5.4	4.3	17.2	9.5	7.0
BATENBURG	11.2	14.0	12.4	4.2	6.1	5.3	6.6	8.1	7.0
BECHTLE AG	13.0	11.6	10.4	6.3	5.8	5.2	7.6	6.9	6.0
HUBER & SUHNER	14.3	15.8	15.6	7.7	7.8	7.3	11.4	11.1	10.5
IMTECH	12.4	11.3	10.5	8.2	7.2	6.4	10.0	8.7	7.8
KONTRON	13.8	12.1	10.6	6.9	6.0	5.1	9.7	8.2	7.0
LEGRAND SA	14.8	13.5	12.7	8.5	8.0	7.5	10.3	9.5	8.9
MOLEX INC	14.5	13.0	11.7	5.1	4.7	4.2	7.9	7.2	6.3
MEDIAN	14.1	12.5	11.1	7.0	6.0	5.2	9.8	8.5	7.0
EUROMICRON AG	8.1	7.5	6.9	5.8	5.4	5.1	7.2	6.6	6.2
THEOR. VALUATION PER SHARE OF EUROMICRON	35.7	34.5	33.2	27.2	23.9	21.4	32.1	29.2	24.7

Sources: Thomson Financial, Bloomberg, ESN and equinet estimates





PROPERT & LOSS (EURm)	Euromicron AG: Summary tables						
Sales		12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
Both Routernet Expenses/Income 10.0 0.0							
EBITDA (adj)* 18.8 19.9 24.7 27.3 29.2 31.1 Depreciation 1.2 1.6 -2.2 2.3 2.5 2.7 EBITA 1.76 1.83 2.26 2.51 2.68 28.4 EBITA (adj)* 1.76 18.3 2.26 25.1 26.8 28.4 ABOTA (adj)* 1.76 18.3 2.26 25.1 26.8 28.4 ABOTA (adj)* 1.6 1.0 2.4 2.8 2.2.7 EBIT (adj)* 1.6 1.0 2.0 2.2 24.0 25.7 DIGH (adj)* 1.0 0.0	Cost of Sales & Operating Costs	-146	-160	-179	-203	-214	-224
BEITO (Acid.)** 18.8 19.9 24.7 27.3 22.2 31.1	Non Recurrent Expenses/Income	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation	EBITDA	18.8	19.9	24.7	27.3	29.2	31.1
EBITA (edi)* 17.6 18.3 22.6 25.1 26.8 28.4 EBITA (edi)* 1.6 2.0 2.4 2.5 2.6 28.4 Amorteations and Write Downs 1.6 2.0 2.4 2.8 2.8 2.8 EBIT (edid)* 16.0 16.4 20.1 22.2 24.0 25.7 EBIT (edid)* 16.0 16.4 20.1 22.2 24.0 25.7 EBIT (edid)* 16.0 16.0 16.4 20.1 22.2 24.0 25.7 EBIT (edid)* 16.0 16.0 16.0 20.0 0.0	EBITDA (adj.)*	18.8	19.9	24.7	27.3	29.2	31.1
BEIT (a(gh)	Depreciation	-1.2	-1.6	-2.2	-2.3	-2.5	-2.7
Pamorisations and Write Downs	EBITA	17.6	18.3		25.1	26.8	28.4
EBIT (adj.)* 16.0 16.4 20.1 22.2 24.0 25.7 Net Financial Intenst 4.0 3.0 2.9 2.7 2.8 2.8 Other Financials 0.0 0.0 0.0 0.0 0.0 0.0 Other Financials 0.0 0.0 0.0 0.0 0.0 0.0 Ching February 12.0 13.4 17.2 19.5 12.2 22.9 Tax 2.3 3.1 5.1 5.8 6.3 6.7 Tax rate 2.9 0.0 0.0 0.0 0.0 0.0 0.0 Net Profit (reported) 8 10 11 13 14 15 EN Frofit (reported) 8 10 11 13 14 15 EN Frofit (reported) 8 10 11 13 14 15 EN Frofit (reported) 8 10 11 13 14 15 EN Frofit (reported) 12	EBITA (adj)*	17.6	18.3			26.8	
BEIT (adj.)	Amortisations and Write Downs	-1.6	-2.0	-2.4	-2.8	-2.8	-2.7
Net Financial Interest 4.0 3.0 2.9 2.7 2.8 2							
Cheer Financials							
Observed later 0.0 2.1 2.2.3 7.3 3.1 5.1 -5.8 6.3 6.7 7.7 7.2 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 2.9.5% 1.0 0.							
Debay Deba							
Earnings Before Tax (EBT)							
Pax rate Pax							
Discontinued Operations	` ,						
Discontinued Operations 0.0 0.							
Minorities -0.7 -0.5 -0.7 -0.7 -0.8 -0.8 Net Profit (reported) -8 -10 -11 -13 -14 -15 Net Profit (reported) -12 -12 -13 -14 -15							
Net Profit (rejorted)							
Net Profit (adj.)							
CASH FLOW (EURm) 12/2008 12/2009 12/2010 12/2011e 12/2012e 12/2013e Cash Flow from Operations before change in NWC 12.8 13.4 16.1 19.6 20.4 21.7 Change in Net Working Capital 9.3 3.2 6.8 6.5 3.4 3.2 Cash Flow from Operations 3.5 16.6 9.3 13.1 17.0 18.5 Capex -4.5 -6.5 -6.5 -4.6 -5.2 -6.1 -6.4 Aut Financial Investments -9.1 -6.6 -6.3 0.0 0.0 0.0 Free Cash Flow -10.1 3.5 -1.6 7.9 10.9 12.1 Dividends -3.7 -4.5 -4.5 -5.3 -6.2 -6.7 Other (incl. Capital Increase & share buy backs) -13.7 0.1 13.7 1.0 1.0 1.1 Change in Net Debt -27 -1 8 4 6 7.7 Other (incl. Capital Increase & share buy backs) 12/2008	` • •						
Cash Flow from Operations before change in NWC	.,,						
Change in Net Working Capital -9.3 3.2 -6.8 -6.5 -3.4 -3.2 Cash Flow from Operations 3.5 16.6 9.3 13.1 17.0 18.5 Capex -4.5 -6.5 -4.6 -5.2 -6.1 -6.4 Net Financial Investments -9.1 -6.6 -6.3 0.0 0.0 0.0 Free Cash Flow -10.1 3.5 -1.6 -7.9 10.9 12.1 Dividends -3.7 -4.5 -4.5 -5.3 -6.2 -6.7 Other (incl. Capital Increase & share buy backs) -13.7 0.1 13.7 1.0 1.0 1.1 Change in Net Debt -13.7 0.1 13.7 1.0 1.0 1.1 Change in Net Debt -12.0 13 1.4 16 1.2 6.6 6.7 Not Financial Assets -13.1 1.2 1.0 1.1 1.0 1.0 1.0 ELT Applial Seasets (incl. Goodwill) 82.5 90.1 95.8							
Capk (Capk) 3.5 16.6 9.3 13.1 17.0 18.5 Capex -4.5 -6.5 -6.6 -5.2 -6.1 -6.4 Net Financial Investments -9.1 -6.6 -6.3 0.0 0.0 0.0 Free Cash Flow -10.1 3.5 -1.6 7.9 10.9 12.1 Dividends -3.7 -4.5 -4.5 -5.3 -6.2 -6.7 Other (incl. Capital Increase & share buy backs) -13.7 0.1 13.7 1.0 1.0 1.1 Capex 1.2 -1 8 4 6 7 NoPLAT 12 12.7 -1 8 4 6 7 NOPLAT 12 12.0 12.200 12.201 12.201 12.201 12.201 12.201 12.201 13.3 14.4 6 7 18.8 4 6 7 18.8 14.4 6 7 18.9 19.2 19.3 14.4 1	•						
Capex	- ,						
Net Financial Investments							
Price Cash Flow	•						
Dividends -3.7 -4.5 -4.5 -5.3 -6.2 -6.7 Other (Incl. Capital Increase & share buy backs) -13.7 0.1 13.7 1.0 1.0 1.1 Change in Net Debt 2.7 -1 8 4 6 7 NOPLAT 12 13 14 16 17 18 BALANCE SHEET & OTHER ITEMS (EURIN) 12/2008 12/2009 12/2010 12/2011 12/2012 13.3 14.4 Net Tangible Assets (Incl. Goodwill) 82.5 90.1 95.8 95.2 94.9 94.7 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Evide Sevets 91.5 10.2 108 108 109 11.0 Other Shareholders Equity 66.0 71.4 89.3 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Change in Net Debt -27 -1 8 4 6 7 NOPLAT 12 13 14 16 17 18 BALANCE SHEET & OTHER ITEMS (EURm) 12/2008 12/2009 12/2010 12/2011e 12/2012e 12/2012e Net Tangible Assets 9.0 10.9 11.6 12.2 13.3 14.4 Net Intangible Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Working Capital 45.9 42.6 49.4 55.9 59.3 66.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 0/w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 3	Dividends	-3.7		-4.5	-5.3	-6.2	-6.7
NOPLAT 12 13 14 16 17 18 18 18 14 16 17 18 18 18 19 19 19 19 19	Other (incl. Capital Increase & share buy backs)	-13.7	0.1	13.7	1.0	1.0	1.1
BALANCE SHEET & OTHER ITEMS (EURm) 12/2008 12/2009 12/2010 12/2011e 12/2012e 12/2013e Net Tangible Assets 9.0 10.9 11.6 12.2 13.3 14.4 Net Intangible Assets (incl.Goodwill) 82.5 90.1 95.8 95.2 94.9 94.7 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Net Capital Fixed Assets 91.5 102 108 108 109 110 Net Capital Invested 13.7 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o/w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10	Change in Net Debt	-27	-1	8	4	6	7
Net Tangible Assets 9.0 10.9 11.6 12.2 13.3 14.4 Net Intangible Assets (incl.Goodwill) 82.5 90.1 95.8 95.2 94.9 94.7 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Total Fixed Assets 91.5 102 108 108 109 110 Net Working Capital 45.9 42.6 49.4 55.9 59.3 62.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o'w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 9 10 11 11 11 Net Debt 57.2 58.2 50.6 46.9 41.1 </td <td>NOPLAT</td> <td>12</td> <td>13</td> <td>14</td> <td>16</td> <td>17</td> <td>18</td>	NOPLAT	12	13	14	16	17	18
Net Tangible Assets 9.0 10.9 11.6 12.2 13.3 14.4 Net Intangible Assets (incl.Goodwill) 82.5 90.1 95.8 95.2 94.9 94.7 Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 94.7 Total Fixed Assets 91.5 102 108 108 109 110 Net Working Capital 45.9 42.6 49.4 55.9 59.3 62.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o'w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10 11 11 11	BALANCE SHEET & OTHER ITEMS (EURm)	12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
Net Financial Assets & Other 0.1 1.3 1.0 1.0 1.0 1.0 Total Fixed Assets 91.5 102 108 108 109 110 Net Working Capital 45.9 42.6 49.4 55.9 59.3 62.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 ow own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10 11 11 11 Net Capital Employed 137 145 158 164 168 173 GROWTH & MARGINS 12/2008 12/2008 12/2010 12/2011e 12/2012e 12/20		9.0	10.9	11.6	12.2	13.3	14.4
Total Fixed Assets 91.5 102 108 108 109 110 Net Working Capital 45.9 42.6 49.4 55.9 59.3 62.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o/w own Shareholders Equity 66.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10 11 11 11 Net Capital Employed 137 145 158 164 168 173 GROWTH & MARGINS 12/2008 12/2009 12/2010 12/2011e 12/2012e 12/2013e 12/2013e 12/2013e 12/2014e 12/2013e 12/2013e 12/2013e 12/2013e 12/201	Net Intangible Assets (incl.Goodwill)	82.5	90.1	95.8	95.2	94.9	94.7
Net Working Capital 45.9 42.6 49.4 55.9 59.3 62.5 Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o/w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10 11 11 11 Net Capital Employed 137 145 158 164 168 173 GROWTH & MARGINS 12/2008 12/2009 12/2010 12/2011 12/2011e 12/2012e 12/2013e Sales growth 20.6% 9.1% 13.4% 12.9% 5.6% 5.6% EBITDA (adj.)* growth 23.8% 5.6% 24.3% 10.6% 7.0%	Net Financial Assets & Other	0.1	1.3	1.0	1.0	1.0	1.0
Net Capital Invested 137 145 158 164 168 173 Group Shareholders Equity 66.0 71.4 89.3 97.7 107 116 o'w own Shareholders Equity 65.8 71.1 88.8 96.5 105 113 Net Debt 57.2 58.2 50.6 46.9 41.1 34.6 Provisions 7 7 7 7 9 10 11 Other Net Liabilities or Assets 7 8 10 11 11 11 Net Capital Employed 137 145 158 164 168 173 GROWTH & MARGINS 12/2008 12/2008 12/2009 12/2010 12/2011e 12/2012e 12/2013e Sales growth 20.6% 9.1% 13.4% 12.9% 5.6% 5.0% EBITDA (adj.)* growth 23.8% 5.6% 24.3% 10.6% 7.0% 6.2% EBIT (adj)* growth 33.2% 2.3% 23.0% 10.5%							
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EBIT margin 9.7% 9.1% 9.9% 9.7% 9.9% 10.1%	EBITA (adj)* margin	10.7%	10.2%	11.1%	10.9%	11.0%	11.1%
EBIT (adj)* margin 9.7% 9.1% 9.9% 9.7% 9.9% 10.1%							
	EBIT (adj)* margin	9.7%	9.1%	9.9%	9.7%	9.9%	10.1%





Euromicron AG: Summary tables						
RATIOS	12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
Net Debt/Equity	0.9	0.8	0.6	0.5	0.4	0.3
Net Debt/EBITDA	3.0	2.9	2.0	1.7	1.4	1.1
Interest cover (EBITDA/Fin.interest)	4.8	6.7	8.5	10.0	10.4	11.1
Capex/D&A	156.5%	185.5%	99.4%	101.6%	115.8%	117.6%
Capex/Sales	2.7%	3.6%	2.2%	2.3%	2.5%	2.5%
NWC/Sales	27.9%	23.7%	24.3%	24.3%	24.4%	24.5%
ROE (average)	11.9%	14.3%	14.3%	14.0%	14.1%	14.0%
ROCE (adj.)	8.5%	8.7%	9.0%	9.6%	10.1%	10.5%
WACC	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
ROCE (adj.)/WACC	0.8	0.9	0.9	1.0	1.0	1.1
PER SHARE DATA (EUR)***	12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
Average diluted number of shares	4.5	4.5	4.8	5.1	5.1	5.1
EPS (reported)	1.78	2.17	2.38	2.54	2.76	2.98
EPS (adj.)	1.78	2.17	2.38	2.54	2.76	2.98
BVPS	14.51	15.78	18.42	18.83	20.39	22.08
DPS	1.00	1.00	1.10	1.20	1.30	1.40
VALUATION	12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
EV/Sales	0.7	0.8	0.8	0.7	0.7	0.6
EV/EBITDA	6.1	6.8	6.6	6.0	5.4	4.9
EV/EBITDA (adj.)*	6.1	6.8	6.6	6.0	5.4	4.9
EV/EBITA	6.5	7.4	7.3	6.5	5.9	5.4
EV/EBITA (adj.)*	6.5	7.4	7.3	6.5	5.9	5.4
EV/EBIT	7.2	8.3	8.2	7.4	6.6	6.0
EV/EBIT (adj.)*	7.2	8.3	8.2	7.4	6.6	6.0
P/E (adj.)	5.9	7.2	9.1	8.1	7.5	6.9
P/BV	0.7	1.0	1.2	1.1	1.0	0.9
Total Yield Ratio	12.2%	6.4%	2.1%	5.8%	6.3%	6.8%
EV/CE	0.8	0.9	1.0	1.0	0.9	0.9
OpFCF yield	-2.0%	14.3%	4.6%	7.5%	10.3%	11.4%
OpFCF/EV	-0.8%	7.4%	2.9%	4.8%	6.9%	7.9%
Payout ratio	56.2%	46.1%	46.3%	47.3%	47.1%	47.0%
Dividend yield (gross)	9.6%	6.4%	5.3%	5.8%	6.3%	6.8%
EV AND MKT CAP (EURm)	12/2008	12/2009	12/2010	12/2011e	12/2012e	12/2013e
Price** (EUR)	10.5	15.6	21.6	20.7	20.7	20.7
Outstanding number of shares for main stock	4.5	4.5	4.8	5.1	5.1	5.1
Total Market Cap	47.4	70.2	104	106	106	106
Net Debt	57.2	58.2	50.6	46.9	41.1	34.6
o/w Cash & Marketable Securities (-)	-11.2	-9.8	-9.9	-13.5	-19.3	
o/w Gross Debt (+)	-11.2 68.5	-9.6 68.0	-9.9 60.5	-13.5 60.5	-19.3 60.5	-22.5 57.1
Other EV components	66.5 10	66.0 7	10	60.5 11	60.5 12	37.1 12
Enterprise Value (EV adj.)	115	136	164	164	159	153
Source: Company Equipot Pank actimates	113	130	107	107	133	133

Source: Company, Equinet Bank estimates.

Notes

Sector: Electronic & Electrical Equipment/Electrical Components & Equipment

Company Description: The euromicron Group with its extensive network of branch offices in Germany is a system house that is active in the future market of network and fiber optics technology. euromicron develops, produces and distributes network components based on copper, glass fiber and wireless technology and plans, implements and maintains communications, information and security networks for all applications.



^{*} Where EBITDA (adj.) or EBITA (adj) or EBIT (adj.)= EBITDA (or EBITA or EBIT) +/- Non Recurrent Expenses/Income **Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

^{***}EPS (adj.) diluted= Net Profit (adj.)/Avg DIL. Ord. (+ Ord. equivalent) Shs. EPS (reported) = Net Profit reported/Avg DIL. Ord. (+ Ord. equivalent) Shs.



Recommendations and Disclosures

Coverage	Analyst	Target	Rating	Disc.	Coverage	Analyst	Target	Rating	Disc.
4SC AG	A ubé ry	5.50	Buy	2/3	HYPO PORT AG	Häßler	17.00	Buy	
Aarea I B ank	Häßler	28.00	Accu mulate		i:FAO AG	Rothenbacher	16.00	Buy	2/3
Ad pepper	Pehl	2.40	Buy	2/3	Integra lis A G	Schäfer	6.75	Hold	2/3
adidas	Faust	55.00	Accumulate		Interseroh	Schäfer	40.00	Hold	2/3
Advanced Vision Technology	A ubé ry	5.00	Buy	2/3	Isra	A ubé ry	22.00	Buy	2/3
Aixtron	Pehl	37.00	Buy	2/3	Itellig ence	Demidova	7.50	Accu mulat e	2/3
Aleo Solar AG	Possienke	25.00	Buy		IVG Immobilien AG	Rothenbacher	7.00	Hold	
Allianz	Häßler	111.00	Accu mulate		K+S AG	Schäfer	64.00	Accu mulat e	
Analytik Jena	Demidova	12.00	Hold	7	KHD HUMBOLDT WEDAG INTER		11.50	Buy	
Augusta Technologie	Simmroß	24.00	Buy	7	Kontron	Pehl	10.00	Accu mulat e	
Axel Springer	Possienke	127.00	Buy		Krones AG	Schmidt	62.00	Buy	
BASF	Demidova	69.00	Buy		KTG Agrar	Schäfer	16.00	Accu mulat e	2/3/5
Bayer	Possienke	64.00	Accumulate	-	KUKA	Schäfer Demidova	18.00	Hold	
BayWa BB Bio tech	S chäfer A ubé ry	35.00 66.00	Hold Buy	5 2/7	LANXESS Leoni	Schuldt	63.00 44.00	Hold	
Beiersdorf	Aubéry	46.00	Hold	2//	Linde	Demidova	140.00	Buy Buy	
Berentzen	Faust	8.00	Buy	2/3	Loewe	Faust	7.50	Hold	2
Beta Systems Software	Schuldt	3.20	Buy	2/3	Logwin	Rothenbacher	1.60	Buy	2/3/5
Bilfinger Berger	Faust	73.00	Buy	2/3	LPKF LASER & ELECTRONICS	Schuldt	14.00	Hold	2/3/3
Biopetro Industries	Schäfer	0.60	Sel	2/3	Lufthansa	Rothenbacher	20.00	Buy	
Biotest	Possienke	47.00	Accumulate	2/3	MAN	Schuldt	100.00	Hold	
BMW	Schuldt	60.00	Reduce		MAX Automation AG	Schmidt	5.40	Buy	2/5
Carl Zeiss Meditec	A ubé ry	17.00	Accu mulate		Medion	Faust	12.00	Hold	
Celesio	Possienke	20.00	Accu mulate		Merck	Possienke	75.00	Accu mulat e	
Cenit	Pehl	7.00	Buy	2/3	MLP	Häßler	7.50	Hold	
co md ir ect	Häßler	8.00	Hold		Mobotix AG	Pehl	70.00	Buy	2/3
Commerzbank	Häßler	5.60	Accu mulate		Morphosys	Possienke	35.00	Buy	
Continental	Schuldt	75.00	Buy		MTU	Pehl	64.00	Buy	2
DAB Bank	Häßler	4.40	Hold		Munich Re	Häßler	99.00	Reduce	
Daimler A G	Schuldt	60.00	Hold		Nan og ate AG	Demidova	23.00	Buy	2/3
Daldrup & Soehne	Schäfer	23.00	Accumulate	2/3	Pfeiffer Vacuum	Pehl	110.00	Buy	
Demag Cranes	Schmidt	45.00	Buy	2	Pfleide re r	Faust	1.00	Se∥	
Derby Cycle	Faust	17.00	Buy	2/3/4/5	Phoenix Solar	Freud en re ich	32.00	Se∥	
Deutsche Bank	Häßler	55.00	Reduce		Porsche	Schuldt	61.00	Hold	
Deutsche Biogas	Schäfer	14.00	Buy	2/3/4/5	Postbank	Häßler	20.00	Hold	_
Deutsche Boerse	Häßler	55.00	Hold		PSI	Schäfer	23.00	Accu mulate	2
Deutsche EuroShop Deutsche Forfait	Rothenbacher Häßler	28.50	Hold	2/3	Puma Q-Cells	Faust Freudenreich	240.00	Accumulate Hold	
Deutsche Post	Rothenbacher	6.30 16.00	Accumulate Buy	2/3	Rheinmetall	Pehl	3.30 71.00	Buy	
Deutsche Telekom	Pehl	12.00	Buy		Rho en -Klinikum	Possienke	19.00	Buy	
DNICK Holding plc	Simmroß	10.00	Buy	2/3	Roth & Rau	Freud en re ich	23.00	Accu mulat e	
Douglas Holding	Faust	46.00	Buy		RWE	Schäfer	47.00	Hold	
Dräge iw erk	Aubéry	80.00	Buy		RIB Software	Rothenbacher	10.50	Buy	2/3/4
E.ON	Schäfer	22.00	Hold		Salzgitter	Freudenreich	65.00	Accu mulat e	
ElringK lin ger	Schuldt	23.00	Accu mulate		Schuler A G	Schuldt	16.00	Buy	2/3
Epige nomics AG	A ubé ry	4.20	Buy	2/3	Seven Principles AG	Pehl	10.00	Buy	2/3/5
Euromicron AG	Pehl	30.00	Buy	2/3/5	Singulus Technologies	Freud en reich	3.90	Hold	5
Fielmann	Possienke	75.00	Accu mulate		SMA Solar Technology	Freud en re ich	70.00	Reduce	
Fraport	Rothen bacher	60.00	Buy		SMT SCHARF AG	Schmidt	22.00	Buy	2/3/5
Freenet	Pehl	9.50	Accumulate	2	Solar-Fabrik	Freud en re ich	7.00	Buy	2/3/5
Fresenius	A ubé ry	70.00	Hold		SolarW orld	Freud en re ich	8.50	Hold	
Fresenius Medical Care	A ubé ry	53.00	Accumulate		Solutronic	Freud en re ich	11.00	Buy	2/3/4/5
Fuchs Petrolub	Demidova	120.00	Accumulate		Stada	Possienke	31.00	Hold	
GEA Group	Schmidt	30.00	Buy		Suess MicroTec	Pehl	13.00	Hold	2/3/5
Gerresh eime r A G	A ubé ry	38.00	Accu mulate		Sun wa ys	Freud en reich	6.50	Accu mulat e	2/3
Gesco	Schmidt	14.00	Buy	2/3	Symrise AG	Demidova	24.00	Accu mulat e	
GFT Technologies	Schuldt	5.30	Buy	2/3	ThyssenKrupp	Freud en re ich	32.00	Hold	
Gilde me iste r	Schmidt	20.00	Buy		Tognum	Schmidt	25.00	Accu mulate	
Grenkeleasing AG	Häßler	40.00	Hold		TUI	Rothen bach er	10.00	Hold	
Hannover Re	Häßler Sehmidt	38.00	Hold		United Internet	Pehl	14.50	Accumulate	2/3
Heidelberger Druck Henkel	Schmidt Demidova	4.50 46.00	Buy Hold		VBH Holding Volkswagen	Faust Schuldt	4.80 142.00	Accu mulate	2/3
HHLA	Rothenbacher	33.00	Hold		Vossloh	Schmidt	95.00	Buy Hold	
Hochtief	Faust	70.00	Accu mulate		Wacker Chemie	Freuden reich	170.00	Accu mulate	
Hombach Holding	Possienke	115.00	Buy		Wincor Nixdorf	Pehl	63.00	Hold	
Hugo Boss	Faust	70.00	Accumulate				55.50	11010	
- 9									

So urce: equinet Recommendations





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Recommendation System

Buy - The stock is expected to generate a total return of over 20% during the next 12 months time horizon.

Accumulate - The stock is expected to generate a total return of 10% to 20% during the next 12 months time horizon.

Hold - The stock is expected to generate a total return of 0% to 10% during the next 12 months time horizon.

Reduce - The stock is expected to generate a total return of 0 to -10% during the next 12 months time horizon.

Sell - The stock is expected to generate a total return below -10% during the next 12 months time horizon.

Basis of Valuation

Equinet Bank uses for valuation purposes primarily DCF-Valuations and Sum-Of-The-Parts-Valuations as well as peer group comparisons.

Share prices

Share prices in this analysis are the German closing prices of the last trading day before the publication.

Sources

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Recommendation history for EUROMICRON AG

Date	Recommendation	Target price	Price at change date
27-Apr-11	Buy	30.00	20.68
30-Mar-11	Buy	29.00	18.36
09-Nov-10	Buy	32.00	21.80
12-May-10	Buy	31.00	18.32
,			

Source: Factset & ESN, price data adjusted for stock splits.

This chart shows Equinet Bank continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Adrian Pehl, CFA (since 28/04/2010)







ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.

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Meaning of each recommendation or rating:

- Buy: the stock is expected to generate total return of over 20% during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 10% to 20% during the next 12 months time horizon
- Hold: the stock is expected to generate total return of 0% to 10% during the next 12 months time horizon.
- Reduce: the stock is expected to generate total return of 0% to -10% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -10% during the next 12 months time horizon
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Equinet Bank Ratings Breakdown

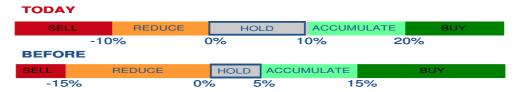


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Since 4 August 2008, the ESN Rec. System has been amended as follow.

- Time horizon changed to 12 months (it was 6 months)
- Recommendations Total Return Range changed as below:





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