

Germany/ Electronic & Electrical Equipment

Investment Research 17 November 2010

Buy									
Recommendation uncha	anaed								
Share price: EUR 21.88									
closing price as of 16/11/2010	_	. 1.00							
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Target price: EU	ĸ								
vs Target Price: EUR		- 3	32.00						
Reuters/Bloomberg		EUCG.D	E/EUC GY						
Daily avg. no. trad. sh. 12	2 mth		21,872						
Daily avg. trad. vol. 12 m	th (m)		0.39						
Price high 12 mth (EUR)			23.42						
Price low 12 mth (EUR)			14.50						
Abs. perf. 1 mth			5.2%						
Abs. perf. 3 mth			22.7%						
Abs. perf. 12 mth			56.8%						
Market capitalisation (EU	IRm)		106						
Current N° of shares (m)	,		5						
Free float			97%						
1100 Hout			01 /0						
Key financials (EUR)	12/09	12/10e	12/11e						
Sales (m)	187	208	223						
EBITDA (m)	21	24	26						
EBITDA margin	11.3%	11.7%	11.8%						
EBIT (m)	18 9.6%	20 9.8%	9.7%						
EBIT margin Net Profit (adj.)(m)	9.0%	9.8%	9.7%						
ROCE	9.1%	9.3%	9.6%						
Net debt/(cash) (m)	58	55	51						
Net Debt Equity	0.7	0.6	0.5						
Net Debt/EBITDA	2.8	2.3	2.0						
Int. cover(EBITDA/Fin.int)	7.4	11.6	12.2						
EV/Sales	0.7	0.8	0.8						
EV/EBITDA (odi.)	6.6 6.6	7.0 7.0	6.5 6.5						
EV/EBITDA (adj.) EV/EBIT	7.7	7.0 8.4	6.5 7.8						
	6.5	8.5	8.1						
P/E (adi.)	0.0		1.2						
P/E (adj.) P/BV	0.9	1.2	1.2						
` ''	0.9 12.0%	2.0%							
P/BV		2.0% 5.3%	8.1%						
P/BV OpFCF yield Dividend yield EPS (adj.)	12.0% 4.2% 2.39	2.0% 5.3% 2.57	8.1% 5.3% 2.69						
P/BV OpFCF yield Dividend yield	12.0% 4.2%	2.0% 5.3%	8.1%						



Shareholders: Own shares 3%;

For company description please see summary table footnote

3Q10 does not alter the big picture PT slightly down to EUR 29 (32) – clearly confirm 'Buy'

We have slightly adjusted our PT to EUR 29 (32), still keeping the highest target in the market after the company had a solid set of 3Q10 results, but a somewhat lower order intake. On top of that our FY10 sales and earnings forecast might be a bit optimistic as this year's quarterly distribution might turn out to be more evenly than in the past. To be on the safe side, we have slightly lowered our following year's assumptions, but the investment case is by no means compromised. This is also true for the result of the DPR audit that we regard as unspectacular. We clearly reiterate our Buy recommendation on cheap P/E levels.

- ✓ 3Q10 earnings were in line. Euromicron reported 3Q10 revenues of EUR 53.6m last Friday which compares to our forecast of EUR 50.3m. The EBIT came in at EUR 3.2m and exceeded our forecast of EUR 3.0m slightly. The respective margin was said to be 5.9% (measured relative to sales), whereas we expected 6.0%. EUC released a 3Q10 EPS of EUR 0.32 and thus, our expectation was overachieved by EUR 0.01, i.e. net was in line at EUR 1.5m.
- ✓ The order intake came in at a level of EUR 45.5m which fell short of our forecast by EUR 6.5m which appeared to have no special reason besides seasonality. Anyway, nine-month order intake was EUR 154m and thus up 17.6%. The growth rate is higher than our FY10 and FY11 revenue growth rate. The order backlog remained above EUR 100m, i.e. at EUR 100.3m (equinet: EUR 102.6m).
- ✓ Although at the first glance, the outlook wording in the press release appeared to have changed, we learned in a chat with the CEO that this is not the case. The mentioned 8-11% margin is EUC's strategic medium term forecast, whereas FY10 should still see an operating margin of around 10% at sales of >EUR 200m.
- ✓ Nevertheless, we learned that FY10 might see a more even quarterly distribution of the business development and we have slightly cut our top line assumption as well as the earnings forecast to be on the safe side (p.2). The big picture of the case does not alter, but the model adjustments lead to a somewhat lower PT of EUR 29 (32). This, nevertheless, remains the highest PT in the market as we continue to stress the attractive valuation of EUC with a P/E'11 ratio of 8.1x.
- As was mentioned in the press release last Friday, EUC will have to recognise an equity charge as a result of a DPR audit. Here, goodwill was retrospectively reclassified as intangibles (purchase price allocation), which should have been written down annually already in the past according to IFRS. EUC cannot restate the P&L of the years in question, but will correct equity by this amount at the end of this year by c. EUR 7.5m in total. Going forward, a minor amount of around EUR 1m or so is left for PPA depreciation. We have factored this into a model which is the reason for a slightly lower EBIT forecast relative to EBITDA which is not meaningful. We rate the result of the audit unspectacular as many companies are under enforcement examination, but EUC's pronounced acquisition strategy made it simply more exposed to respective audit risks. We nevertheless estimate that equity will not fall below EUR 90m (BVPS EUR 18) at the end of 2010.
- ✓ Still, the company targets a larger acquisition that should add annual revenues of c. EUR 80m. Hence, CEO Späth still targets to lift EUC's annualised sales to c. EUR 300m. The preferred way of financing remains a capital increase.

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Produced by:





Model changes

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EUR m	2010e old	2010e new	change	2011e old	2011e new	change	2012e old	2012e new	change
Group Sales	212.0	207.5	-2%	225.0	222.5	-1%	237.6	235.0	-1%
Group EBITDA	25.5	24.2	-5%	27.3	26.1	-4%	29.2	28.0	-4%
EBITDA margin	12.0%	11.7%	-30bp	12.1%	11.8%	-30bp	12.3%	11.9%	-40bp
Reported EBIT	22.0	20.3	-8%	23.5	21.7	-8%	25.1	23.3	-7%
EBIT margin	10.4%	9.8%	-60bp	10.4%	9.8%	-60bp	10.6%	9.9%	-70bp
Adj. EPS [EUR]	2.76	2.57	-7%	2.91	2.69	-8%	3.11	2.89	-7%

Sources: equinet estimates

Discounted Cash Flow model

			Phase I			Phase II					Phase III
EUR m	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Sales	207.5	222.5	235.0	246.7	256.6	264.3	272.2	280.4	288.8	297.4	303.4
Sales growth	10.8%	7.2%	5.6%	5.0%	4.0%	3.0%	3.0%	3.0%	3.0%	3.0%	2.0%
EBIT	20.3	21.7	23.3	25.2	26.8	25.8	26.7	27.5	28.4	29.3	30.0
EBIT margin	9.8%	9.7%	9.9%	10.2%	10.5%	9.8%	9.8%	9.8%	9.8%	9.8%	9.9%
Tax	(5.2)	(5.5)	(6.0)	(6.6)	(7.1)	(6.8)	(7.1)	(7.5)	(7.8)	(8.1)	(7.9)
Tax rate	28.5%	28.0%	28.3%	28.5%	28.5%	28.5%	28.5%	28.5%	28.5%	28.5%	28.0%
NOPAT	15.1	16.2	17.3	18.6	19.8	19.0	19.5	20.1	20.6	21.2	22.0
Depreciation	3.8	4.5	4.7	4.9	4.7	4.9	4.9	5.0	5.2	5.3	5.3
in % of Sales	1.8%	2.0%	2.0%	2.0%	1.8%	1.8%	1.8%	1.8%	1.8%	1.8%	1.7%
Capex	(5.1)	(5.6)	(5.9)	(6.2)	(6.4)	(5.3)	(5.4)	(5.6)	(5.8)	(5.9)	(5.4)
in % of Sales	2.4%	2.5%	2.5%	2.5%	2.5%	2.0%	2.0%	2.0%	2.0%	2.0%	1.8%
Provision delta in % of Sales	(0.6) -0.3%	0.1 0.1%	0.1 0.1%	0.1 0.1%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%	0.1 0.0%
NWC delta	(12.1)	(4.0)	(3.4)	(3.2)	(2.7)	(2.1)	(2.1)	(2.2)	(2.3)	(2.3)	(0.2)
in % of Sales	-5.8%	-1.8%	-1.4%	-1.3%	-1.0%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.1%
ther current assets delta	0.0	0.1	0.1	0.1	0.1	0.1	0.0	0.1	0.0	0.1	0.1
in % of Sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Free Cash Flow	1.2	11.3	13.0	14.4	15.6	16.7	17.1	17.5	17.9	18.4	21.9
FCF growth	nm	859.4%	15.0%	10.9%	8.5%	6.6%	2.3%	2.4%	2.5%	2.5%	19.1%
Present Value FCF	1.2	10.2	10.7	10.8	10.7	10.4	9.6	9.0	8.4	7.9	120.7
PV Phase I		43.4		M	ICap .		101.5	Targ. equity ratio			88.1%
PV Phase II		45.3		R	isk premium		4.00%	Beta			1.43
PV Phase III		120.7		R	isk free rate		4.50%	W	ACC		9.75%
				E	V 2010e		162.2				
Total present value		209.4		F	V 2011e		158.6				
+ capital increase/share buy	, book	2.4			V 2012e		153.3				
•	•			_	V 2012e		155.5				
+ associates & other financi	ial assets	1.3									
- market value of minorities		6.0		S	ensitivity			Grov	vth rate Phase II		
+ cash and liquid assets		9.8		<u>A</u>	nalysis		1.0%	1.5%	2.0%	2.5%	3.0%
 interest bearing debt* 		69.7				9.26%	28.55	30.03	31.72	33.65	35.90
Implied Mcap		147.2				9.50%	27.25	28.62	30.17	31.94	33.98
Number of shares		5.1		w	/ACC	9.75%	26.02	27.29	28.72	30.34	32.21
boi oi oilaico		U. 1		•		9.99%	24.87	26.04	27.36	28.85	30.56
Implied value per share		28.72				10.24%	23.77	24.86	26.08	27.45	29.02

* Including pension provisions Source: equinet





Euromicron AG: Summary tables						
PROFIT & LOSS (EURm)	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Sales	136	165	187	208	223	235
Cost of Sales & Operating Costs	121	146	166	183	196	207
Non Recurrent Expenses/Income	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	15.2	18.8	21.1	24.2	26.1	28.0
EBITDA (adj.)*	15.2	18.8	21.1	24.2	26.1	28.0
Depreciation	-1.5	-1.2	-1.5	-2.0	-2.2	-2.4
EBITA	13.7	17.6	19.6	22.2	23.9	25.6
EBITA (adj)*	13.7	17.6	19.6	22.2	23.9	25.6
Amortisations and Write Downs	-1.7	-1.6	-1.6	-1.8	-2.3	-2.3
EBIT	12.0	16.0	18.0	20.3	21.7	23.3
EBIT (adj.)*	12.0	16.0	18.0	20.3	21.7	23.3
Net Financial Interest	-1.9	-4.0	-2.8	-2.1	-2.1	-2.2
Other Financials	0.0	0.0	0.0	0.0	0.0	0.0
Associates	0.0	0.0	0.0	0.0	0.0	0.0
Other Non Recurrent Items	0.0	0.0	0.0	0.0	0.0	0.0
Earnings Before Tax (EBT)	10.1	12.0	15.2	18.3	19.5	21.1
Tax	-2.6	-3.3	-3.8	-5.2	-5.5	-6.0
Tax rate	25.7%	27.5%	24.7%	28.5%	28.0%	28.3%
Discontinued Operations	0.0	0.0	0.0	0.0	0.0	0.0
Minorities	-0.5	-0.7	-0.7	-0.6	-0.6	-0.7
Net Profit (reported)	7	8	11	12	13	14
Net Profit (adj.)	7	8	11	12	14	15
CASH FLOW (EURm)	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Cash Flow from Operations before change in NWC	10.4	13.7	13.2	16.4	18.4	19.8
Change in Net Working Capital	-9.8	-9.1	1.8	-12.1	-4.0	-3.4
Cash Flow from Operations	0.6	4.6	15.0	4.3	14.4	16.4
Capex	-4.7	-4.5	-6.5	-2.1	-5.6	-5.9
Net Financial Investments	-19.7	-12.8	-6.0	2.3	0.0	0.0
Free Cash Flow	-23.8	-12.6	2.5	4.5	8.8	10.5
Dividends	-3.2	-3.7	-4.5	-4.5	-6.0	-6.0
Other (incl. Capital Increase & share buy backs)	4.1	-11.1	1.1	3.2	0.7	0.8
Change in Net Debt	-23	-27	-1	3	4	5
NOPLAT	9	12	14	15	16	17
BALANCE SHEET & OTHER ITEMS (EURm)	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Net Tangible Assets	8.0	9.0	10.9	11.4	12.5	13.7
Net Intangible Assets (incl.Goodwill)	72.7	86.1	93.6	89.1	89.0	89.1
Net Financial Assets & Other	0.2	0.2	1.3	1.0	1.0	1.0
Total Fixed Assets	80.8	95.2	106	101	103	104
Net Working Capital	36.6	45.7	43.9	56.0	60.0	63.4
Net Capital Invested	117	141	150	157	163	167
Group Shareholders Equity	70.4	73.8	80.3	91.2	99.3	108
o/w own Shareholders Equity	69.8	72.7	79.0	89.4	96.8	105
Net Debt	29.8	57.2	58.2	55.0	51.4	46.1
Provisions	5	8	8	8	8	9
Other Net Liabilities or Assets	12	2	4	4	4	4
Net Capital Employed	117	141	150	157	163	167
GROWTH & MARGINS	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Sales growth	17.7%	20.6%	13.8%	10.8%	7.2%	5.6%
		<i>23.8%</i>	11.9%	14.6%	8.1%	6.9%
EBITDA (adj.)* growth	<i>58.5%</i>					
EBITA (adj.)* growth	65.5%	28.3%	11.2%	13.0%	8.0%	6.8%
EBITA (adj.)* growth EBIT (adj)*growth	65.5% 56.0%	28.3% 33.2%	11.2% 12.7%	13.0% 12.8%	8.0% 6.4%	6.8% 7.5%
EBITA (adj.)* growth EBIT (adj)*growth Net Profit growth	65.5% 56.0% 60.3%	28.3% 33.2% 15.2%	11.2% 12.7% 33.2%	13.0% 12.8% 15.9%	8.0% 6.4% 10.8%	6.8% 7.5% 7.5%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth	65.5% 56.0% 60.3% 61.7%	28.3% 33.2% 15.2% 16.8%	11.2% 12.7% 33.2% 34.1%	13.0% 12.8% 15.9% 7.6%	8.0% 6.4% 10.8% 4.8%	6.8% 7.5% 7.5% 7.5%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth DPS adj. growth	65.5% 56.0% 60.3% 61.7% 14.9%	28.3% 33.2% 15.2% 16.8% 24.5%	11.2% 12.7% 33.2% 34.1% -7.8%	13.0% 12.8% 15.9% 7.6% 25.3%	8.0% 6.4% 10.8% 4.8% 0.0%	6.8% 7.5% 7.5% 7.5% 8.3%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth DPS adj. growth EBITDA margin	65.5% 56.0% 60.3% 61.7% 14.9% 11.2%	28.3% 33.2% 15.2% 16.8% 24.5% 11.4%	11.2% 12.7% 33.2% 34.1% -7.8% 11.3 %	13.0% 12.8% 15.9% 7.6% 25.3% 11.7%	8.0% 6.4% 10.8% 4.8% 0.0% 11.8%	6.8% 7.5% 7.5% 7.5% 8.3% 11.9%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth DPS adj. growth EBITDA margin EBITDA (adj)* margin	65.5% 56.0% 60.3% 61.7% 14.9% 11.2%	28.3% 33.2% 15.2% 16.8% 24.5% 11.4%	11.2% 12.7% 33.2% 34.1% -7.8% 11.3 %	13.0% 12.8% 15.9% 7.6% 25.3% 11.7%	8.0% 6.4% 10.8% 4.8% 0.0% 11.8%	6.8% 7.5% 7.5% 7.5% 8.3% 11.9%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth DPS adj. growth EBITDA margin EBITDA (adj)* margin EBITA margin	65.5% 56.0% 60.3% 61.7% 14.9% 11.2% 10.1%	28.3% 33.2% 15.2% 16.8% 24.5% 11.4% 10.7%	11.2% 12.7% 33.2% 34.1% -7.8% 11.3% 10.5%	13.0% 12.8% 15.9% 7.6% 25.3% 11.7% 11.7%	8.0% 6.4% 10.8% 4.8% 0.0% 11.8% 10.8%	6.8% 7.5% 7.5% 7.5% 8.3% 11.9% 10.9%
EBITA (adj.)* growth EBIT (adj.)*growth Net Profit growth EPS adj. growth DPS adj. growth EBITDA margin EBITDA (adj.)* margin EBITA (adj.)* margin	65.5% 56.0% 60.3% 61.7% 14.9% 11.2% 10.1%	28.3% 33.2% 15.2% 16.8% 24.5% 11.4% 10.7%	11.2% 12.7% 33.2% 34.1% -7.8% 11.3% 10.5% 10.5%	13.0% 12.8% 15.9% 7.6% 25.3% 11.7% 11.7% 10.7%	8.0% 6.4% 10.8% 4.8% 0.0% 11.8% 10.8%	6.8% 7.5% 7.5% 7.5% 8.3% 11.9% 10.9% 10.9%
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Euromicron AG: Summary tables						
RATIOS	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Net Debt/Equity	0.4	0.8	0.7	0.6	0.5	0.4
Net Debt/EBITDA	2.0	3.0	2.8	2.3	2.0	1.6
Interest cover (EBITDA/Fin.interest)	7.9	4.8	7.4	11.6	12.2	12.7
Capex/D&A	146.1%	156.5%	213.5%	54.8%	135.9%	136.9%
Capex/Sales	3.4%	2.7%	3.5%	1.0%	2.5%	2.5%
NWC/Sales	26.8%	27.7%	23.4%	27.0%	27.0%	27.0%
ROE (average)	10.2%	11.3%	14.2%	14.8%	14.8%	14.7%
ROCE (adj.)	7.6%	8.2%	9.1%	9.3%	9.6%	10.1%
WACC	9.7%	9.7%	9.7%	9.7%	9.7%	9.7%
ROCE (adj.)/WACC	0.8	0.8	0.9	1.0	1.0	1.0
PER SHARE DATA (EUR)***	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Average diluted number of shares	4.6	4.5	4.5	4.9	5.1	5.1
EPS (reported)	1.52	1.78	2.39	2.57	2.61	2.81
EPS (adj.)	1.52	1.78	2.39	2.57	2.69	2.89
BVPS	15.18	16.03	17.55	18.42	18.88	20.53
DPS	0.81	1.01	0.93	1.16	1.16	1.26
VALUATION	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
EV/Sales	0.9	0.7	0.7	0.8	8.0	0.7
EV/EBITDA	8.2	6.1	6.6	7.0	6.5	5.9
EV/EBITDA (adj.)*	8.2	6.1	6.6	7.0	6.5	5.9
EV/EBITA	9.1	6.5	7.1	7.7	7.1	6.5
EV/EBITA (adj.)*	9.1	6.5	7.1	7.7	7.1	6.5
EV/EBIT	10.4	7.2	7.7	8.4	7.8	7.1
EV/EBIT (adj.)*	10.4	7.2	7.7	8.4	7.8	7.1
P/E (adj.)	12.5	5.9	6.5	8.5	8.1	7.6
P/BV	1.3	0.7	0.9	1.2	1.2	1.1
Total Yield Ratio	5.0%	12.2%	4.6%	5.6%	5.5%	5.9%
EV/CE	1.1	0.8	0.9	1.1	1.1	1.0
OpFCF yield	-4.7%	0.3%	12.0%	2.0%	8.1%	9.7%
OpFCF/EV	-3.3%	0.1%	6.1%	1.3%	5.2%	6.4%
Payout ratio	53.1%	56.6%	38.9%	45.3%	44.5%	44.8%
Dividend yield (gross)	4.3%	9.6%	4.2%	5.3%	5.3%	5.8%
EV AND MKT CAP (EURm)	12/2007	12/2008	12/2009	12/2010e	12/2011e	12/2012e
Price** (EUR)	19.0	10.5	15.6	21.9	21.9	21.9
Outstanding number of shares for main stock	4.6	4.5	4.5	4.9	5.0	5.0
Total Market Cap	87.1	47.4	70.2	106	109	109
Net Debt	29.8	57.2	58.2	55.0	51.4	46.1
o/w Cash & Marketable Securities (-)	-12.4	-11.2	-9.8	-11.3	-14.9	-20.3
o/w Gross Debt (+)	42.3	68.5	68.0	66.3	66.3	66.3
Other EV components	8	10	10	9	10	10
Enterprise Value (EV adj.)	125	115	139	170	170	165

Source: Company, Equinet Bank estimates.

Notes

Sector: Electronic & Electrical Equipment/Electrical Components & Equipment

Company Description: The euromicron Group with its extensive network of branch offices in Germany is a system house that is active in the future market of network and fiber optics technology. euromicron develops, produces and distributes network components based on copper, glass fiber and wireless technology and plans, implements and maintains communications, information and security networks for all applications.



^{*} Where EBITDA (adj.) or EBITA (adj) or EBIT (adj.)= EBITDA (or EBITA or EBIT) +/- Non Recurrent Expenses/Income

^{**}Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

^{***}EPS (adj.) diluted= Net Profit (adj.)/Avg DIL. Ord. (+ Ord. equivalent) Shs. EPS (reported) = Net Profit reported/Avg DIL. Ord. (+ Ord. equivalent) Shs.



Recommendations and Disclosures

Coverage	Analyst	Target	Rating	Disc.	Coverage	Analyst	Target	Rating	Disc.
Aarea I B ank	Häßler	23.00	Accu mulate		Hugo Boss	Faust	48.00	Hold	
Ad p ep per	Pehl	2.40	Buy	2/3	i:FAO AG	Rothenbacher	14.50	Buy	2/3
adidas	Faust	50.00	Accumulate		Integralis AG	Schäfer	6.75	Hold	2/3
Advanced Vision Technology	A ubé ry	4.50	Buy	2/3	Interseroh	Schäfer	40.00	Reduce	2/3
Aixtron	Pehl	28.00	Accumulate	2/3	Isra	Aubéry	18.50	Buy	2/3/5
Allianz	Häßler	105.00	Accu mulate	_	Itellig ence	Demidova	6.70	Accu mulate	2/3
Analytik Jena	Demidova	10.50	Accu mulate	7	IVG Immobilien AG	Rothenbacher	7.00	Buy	
Augusta Technologie	Simmroß	22.00 127.00	Buy Buy	7	Kontron Krones AG	Pehl Schmidt	8.00 46.00	Accumulate Hold	
Axel Springer BASF	Possienke Demidova	69.00	•		KTG Agrar	Schäfer	16.00	Accumulate	2/3/4/5
Bayer	Possienke	58.00	Buy Hold		KUKA	Schäfer	12.50	Hold	2/3/4/3
BayWa	Schäfer	35.00	Buy	5	K+S AG	Schäfer	56.00	Buy	
BB Biotech	Aubéry	64.00	Buy	2/7	LANXESS	Demidova	60.00	Accu mulat e	
Beta Systems Software	Schuldt	3.90	Buy	2/3	Leoni	Schuldt	37.00	Buy	
Beiersdorf	A ubé ry	43.00	Reduce	2/5	Loewe	Faust	7.50	Hold	2
Berentzen	Faust	8.00	Buy	2/3	Logwin	Rothenbacher	1.50	Buy	2/3
Bilfinger Berger	Faust	73.00	Buy		Lufthansa	Rothenbacher	20.00	Buy	20
Biopetro I Industries	Schäfer	2.00	Buy	2/3/5	MAN	Schuldt	87.00	Accu mulate	
Biotest	Possienke	40.00	Accumulate	2/3	MAX Automation AG	Schmidt	4.00	Buy	2/5
BMW	Schuldt	60.00	Accu mulate		Medion	S im mroß	12.00	Buy	
Carl Zeiss Meditec	A ubé ry	13.50	Accu mulate		Merck	Possienke	75.00	Accu mulat e	
Celesio	Possienke	20.00	Hold		MLP	Häßler	7.50	Hold	
Cenit	Pehl	7.50	Buy	2/3	Mobotix AG	P ehl	47.00	Buy	2/3
comdirect	Häßler	8.00	Accumulate		Morphosys	Possienke	33.00	Buy	
Commerzbank	Häßler	8.00	Accumulate		MTU	P ehl	50.00	Accu mulat e	2
Conergy	Growe	0.35	Sel		Munich Re	Häßler	110.00	Hold	
Continental	Schuldt	73.00	Buy		Nan og ate AG	Demidova	21.00	Buy	2/3
D.L og istics	Rothenbacher	2.25	Buy	2/3	Pfeif fer Vacuum	Pehl	93.00	Buy	
DAB Bank	Häßler	4.40	Hold		Pfleide re r	Faust	2.50	Sell	
DaimlerAG	Schuldt	60.00	Buy		Phoenix Solar	Growe	45.00	Buy	
Daldrup & Soehne	Growe	25.00	Accu mulate	2/3/4/5	Porsche	Schuldt	36.00	Reduce	
De mag Cran es	Schmidt	45.00	Buy	2	Postbank	Häßler	25.00	Hold	
Deutsche Bank	Häßler	48.00	Buy		PSI	Schäfer	16.00	Buy	2/5
Deutsche Boerse	Häßler	55.00	Hold		Puma	Faust	200.00	Sell	
Deutsche EuroShop	Rothenbacher	26.50	Hold	0.10	Q-Cells	Growe	3.40	Hold	
Deutsche Forfait	Häßler	6.30	Accumulate	2/3	Rhe inme tall	Pehl	57.00	Accu mulate	
Deutsche Post	Rothenbacher	16.00	Buy		Rho en -Klinikum	Possienke	19.00	Buy	
Deutsche Telekom DNICK Holding plc	Pehl Simmroß	10.50 10.00	Hold Buy	2/3	Roth & Rau RWE	G rowe S chäf er	18.00 70.00	Buy Accumulate	
Douglas Holding	Faust	40.00	Buy	2/3	Salzgitter	Growe	54.00	Hold	
Dräge werk	Aubéry	80.00	Buy		Seven Principles AG	Pehl	6.50	Accu mulate	2/3/5
E.ON	Schäfer	28.00	Hold		Singulus Technologies	Growe	3.90	Hold	5
ElringK lin ger	Schuldt	23.00	Hold		SMT SCHARF AG	Schmidt	16.00	Buy	2/3
Euromicron AG	Pehl	29.00	Buy	5	Software AG	Pehl	82.00	Hold	20
Fielmann	Possienke	75.00	Accumulate	•	Solar-Fabrik	Growe	7.00	Buy	2/3/5
Fraport	Rothenbacher	57.00	Buy		SolarWorld	Growe	11.00	Hold	
Freenet	Pehl	8.75	Hold	2	Solon	Growe	2.40	Reduce	
Fresenius	A ubé ry	53.00	Reduce		Stada	Possienke	25.00	Accu mulat e	
Fresenius Medical Care	A ubé ry	49.00	Accu mulate		Suess MicroTec	P ehl	7.50	Accu mulat e	2/3
Fuchs Petrolub	Demidova	110.00	Hold		Sun wa ys	Growe	6.50	Accu mulat e	2/3
GEA Group	Schmidt	21.00	Buy		ThyssenKrupp	Growe	25.00	Hold	
Gerresh eime r A G	A ubé ry	32.00	Hold		To gnu m	Schmidt	21.00	Accu mulat e	
Gesco	Schmidt	55.00	Buy	2/3	TUI	Rothenbacher	8.00	Reduce	
GFT Technologies	Schuldt	5.80	Buy	2/3	Twintec	Schäfer	5.50	Hold	2/3/5
Gilde me iste r	Schmidt	14.00	Buy		United Internet	Pehl	14.00	Accu mulat e	
Grenkeleasing AG	Häßler	35.00	Hold		VBH Holding	Faust	4.80	Accu mulat e	2/3
Hannover Re	Häßler	36.00	Hold		Volkswagen	Schuldt	134.00	Buy	
Heidelberger Druck	Schmidt	4.50	Buy		Vossloh	Schmidt	88.00	Accu mulat e	
11 1 1	Demidova	46.00	Hold		Wacker Chemie	Growe	150.00	Accu mulat e	
Henkel									
HHLA Hochtief	Rothenbacher Faust	33.00 87.00	Hold Buy		Wincor Nixdorf 4SC AG	Pehl Aubéry	62.00 5.00	Accu mulat e Buy	2/3

Source: equinet Recommendations





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Recommendation System

Buy - The stock is expected to generate a total return of over 20% during the next 12 months time horizon.

Accumulate - The stock is expected to generate a total return of 10% to 20% during the next 12 months time horizon.

Hold - The stock is expected to generate a total return of 0% to 10% during the next 12 months time horizon.

Reduce - The stock is expected to generate a total return of 0 to -10% during the next 12 months time horizon.

Sell - The stock is expected to generate a total return below -10% during the next 12 months time horizon.

Basis of Valuation

Equinet Bank uses for valuation purposes primarily DCF-Valuations and Sum-Of-The-Parts-Valuations as well as peer group comparisons.

Share prices

Share prices in this analysis are the German closing prices of the last trading day before the publication.

Sources

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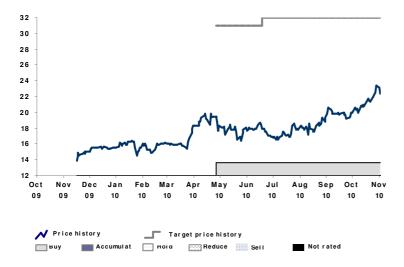




Recommendation history for EUROMICRON AG

Date	Recommendation	Target price	Price at change date
17-Nov-10	Buy	29.00	21.88
09-Nov-10	Buy	32.00	21.80
12-May-10	Buy	31.00	18.32

Source: Factset & ESN, price data adjusted for stock splits.
This chart shows Equinet Bank continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Adrian Pehl, CFA (since 28/04/2010)







ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated on the basis of a **total return**, measured by the upside potential (including dividends and capital reimbursement) over a **12 month time horizon**.

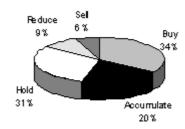
The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: Buy, Accumulate (or Add), Hold, Reduce and Sell (in short: B, A, H, R, S).

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Meaning of each recommendation or rating:

- Buy: the stock is expected to generate total return of over 20% during the next 12 months time horizon
- Accumulate: the stock is expected to generate total return of 10% to 20% during the next 12 months time horizon
- Hold: the stock is expected to generate total return of 0% to 10% during the next 12 months time horizon.
- Reduce: the stock is expected to generate total return of 0% to -10% during the next 12 months time horizon
- Sell: the stock is expected to generate total return under -10% during the next 12 months time horizon
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Equinet Bank Ratings Breakdown

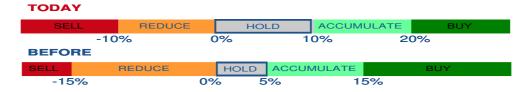


History of ESN Recommendation System

Since 18 October 2004, the Members of ESN are using an Absolute Recommendation System (before was a Relative Rec. System) to rate any single stock under coverage.

Since 4 August 2008, the ESN Rec. System has been amended as follow.

- Time horizon changed to 12 months (it was 6 months)
- Recommendations Total Return Range changed as below:





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