

Condensed Annual Report 2007



### euromicron Group KEY FIGURES AS OF DECEMBER 31, 2007

|                                       | 2007<br>EUR m. | 2006<br>EUR m. |
|---------------------------------------|----------------|----------------|
|                                       |                |                |
| EBIT (consolidated)                   | 12.0           | 7.7            |
| EBIT (operating)                      | 16.3*          | 12.9*          |
| EBITDA                                | 15.2           | 9.6            |
| Income before income taxes            | 10.1           | 7.2            |
| Net profit (consolidated)             | 7.0            | 4.4            |
| Undiluted earnings per share (in EUR) | 1.53           | 0.95           |
|                                       |                |                |

\* Before non-recurring expenses and holding costs

### euromicron AG SHARE PERFORMANCE



#### in EUR

January 1, 2007 - December 31, 2007

euromicron share
TecDAX Index

SDAX Index

# Systematic network solutions

Be it mobile phones, organizers, PC systems, entertainment electronics or highly sensitive medical, aerospace or security technology – transporting voice, image and computer data demands broad know-how and specialist knowledge in components and systems.

euromicron has continuously built and expanded this know-how and established itself in the market as a competent provider of network technology solutions.

Our work is geared toward a balanced strategy for expansion and growing the company's value.

## Corporate structure



# Foreword

Fiscal year 2007 was a successful year for the euromicron Group, one in which we stuck to our value-oriented course of growth.

Based on a balanced strategy of expansion and growing the company's value, the focus in 2007 was on systematically continuing our buy and build strategy, further internationalization, rounding out our comprehensive coverage in the domestic market and growing into a future-oriented technology group.

The euromicron Group increased its sales year-on-year by 18% to EUR 136 million. Earnings before interest and taxes (consolidated EBIT) were EUR 12.0 million (previous year: EUR 7.7 million). The EBIT margin rose from 6.6% in 2006 to 8.8%, mainly due to projects with higher margins and lower special expenses for company acquisitions.

The euromicron Group was able to expand its market position significantly and strengthen perception of it as a high-tech company that offers an outstanding level of quality and reliability. A key foundation for this is our expertise in being able to offer all-round concepts that are geared to solving problems and that are distinguished by innovation, quality, reliability and service.

In June 2007, euromicron AG made its largest acquisition to date, taking over all the shares in Cteam Consulting & Anlagenbau in Seekirchen (Austria) and so indirectly in its subsidiary in Munich. With this step toward internationalization, the Group is also rounding out its skills in providing consulting for, planning and implementing turnkey mobile technology projects and marked the launch of the "Mobile Solutions" Competence Center.

Last November, euromicron AG then purchased all the shares in LAN-TECHNIK GmbH and Delwave Distribution GmbH.

A milestone in our structural reorganization was the merger of Pfeiffer GmbH, NTA GmbH, Telefonbau Schneider GmbH, Krumm Telecom GmbH and o-n-e optical network elements GmbH into the Southern grouping, "euromicron solutions GmbH". This element of our overall strategy of merging companies and forming larger units has proven right. By pooling expertise, leveraging potentials to increase efficiency and seizing opportunities for growth, we have improved our competitive position in many markets.

The foundation for euromicron AG's growing operational success is the good qualifications of our employees. A comprehensive concept for systematic qualification and further training for specialists and executives to reflect our and their needs will make a major contribution to improving our structures and enhancing the quality of the consulting we provide customers with.

We have sharply stepped up our investor relations work in order to achieve an even broader spread of our shares among private and financial investors in Germany and abroad.

The share began the year at EUR 21.50 and got off to a promising start; however, despite peaking at EUR 22.50 in March 2007, it was not able to rise above the value for 2006. The share buyback program launched in 2006 was continued as planned and its first stage completed, with a total of 81,585 shares (1.8% of the capital stock) having been bought back. Our share price at the end of the year was EUR 19.00.

Undiluted earnings per shares were around EUR 1.53 on a consolidated net profit of more than EUR 7.0 million, as well as due to our achieving the envisaged goals of profitable growth. The Executive Board will therefore propose to the General Meeting an increase in the dividend for fiscal 2007 to EUR 0.80 a share, or an increase of around 14 %.

The Executive Board of the euromicron Group thanks you, our shareholders and lenders, all employees and executives, business partners and friends for your loyalty to the company and your trust.

### euromicron Group CONSOLIDATED INCOME STATEMENT FOR THE PERIOD JANUARY 1 TO DECEMBER 31, 2007 (IFRS)

|   | 2007<br>EUR thou. | 2006<br>EUR thou. |
|---|-------------------|-------------------|
| Net sales                                 | 136,457           | 115,937           |
| Inventory changes                         | -2,576            | -3,101            |
| Own work capitalized                      | 784               | 892               |
| Other operating income                    | 2,153             | 1,172             |
| Cost of materials                         | -62,345           | -58,225           |
| Personnel costs                           | -39,543           | -32,130           |
| Depreciation and amortization expense     | -3,210            | -1,906            |
| Other operating expenses                  | -19,711           | -14,942           |
| Operating profit                          | 12,009            | 7,697             |
| Net financing costs                       | -1,933            | -515              |
| Income before income taxes                | 10,076            | 7,182             |
| Income taxes                              | -2,592            | -2,565            |
| Consolidated net income for the period,   |                   |                   |
| before minority interests                 | 7,484             | 4,617             |
| Minority interests                        | -482              | -249              |
| Consolidated net profit                   | 7,002             | 4,368             |
| Undiluted earnings per share (EPS) in EUR | 1.53              | 0.95              |
|   |                   |                   |

### euromicron Group

# CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2007 (IFRS) ASSETS

|                                    |               | 1             |
|------------------------------------|---------------|---------------|
|                                    | Dec. 31, 2007 | Dec. 31, 2006 |
|                                    | EUR thou.     | EUR thou.     |
| Noncurrent assets                  |               |               |
| Intangible assets                  | 72,660        | 54,076        |
| Property, plant and equipment      | 8,009         | 5,386         |
| Financial assets                   | 66            | 166           |
| Other receivables and other assets | 84            | 50            |
| Deferred tax assets                | 2,296         | 1,863         |
|                                    | 83,115        | 61,541        |
|                                    |               |               |
| Current assets                     |               |               |
| Inventories                        | 12,523        | 12,363        |
| Trade accounts receivable          | 36,243        | 25,257        |
| Receivables from affiliates        | 0             | 1             |
| Other receivables and other assets | 3,689         | 2,353         |
| Marketable securities and cash     | 12,442        | 8,242         |
|                                    | 64,897        | 48,216        |
| Total assets                       | 148,012       | 109,757       |
|                                    |               |               |

### euromicron Group

CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2007 (IFRS) LIABILITIES AND STOCKHOLDERS' EQUITY

|   | Dec. 31, 2007 | Dec. 31, 2006 |
|---|---------------|---------------|
|   | EUR thou.     | EUR thou.     |
| Stockholders' equity<br>(equity ratio: 47.6 %/61.3 %)   |               |               |
| Subscribed capital (composed of 4,660,000 no-par value shares/ authorized capital EUR 5,957 thousand) | 11,914        | 11,914        |
| Own shares at acquisition cost  | -1,680        | -828          |
| Additional paid-in capital  | 61,781        | 61,781        |
| Gain/loss on the valuation of securities  | -170          | -92           |
| Consolidated retained earnings  | -9,086        | -10,250       |
| Net income for the period   | 7,002         | 4,368         |
| Minority interests  | 684           | 440           |
|   | 70,445        | 67,333        |
| Long-term debt  |               |               |
| Accrued liabilities   | 644           | 710           |
| Liabilities   | 23,615        | 540           |
| Deferred taxes  | 3,111         | 3,095         |
|   | 27,370        | 4,345         |
| Current liabilities   |               |               |
| Accrued liabilities   | 1,731         | 1.458         |
| Trade accounts payable  | 11,514        | 10,498        |
| Other liabilities   | 36,952        | 26,123        |
|   | 50,197        | 38,079        |
| Total assets  | 148,012       | 109,757       |

## euromicron Group STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY UP TO DECEMBER 31, 2007 (IFRS)

|  | Subscribed<br>capital<br>EUR thou. | Additional<br>paid in capital<br>EUR thou. |  |
|--|------------------------------------|--|--|
| Balance at December 31, 2004             | 11,914                             | 61,781                                     |  |
| Dividend for 2004                        |                                    |  |  |
| Consolidated net income for 2005         |                                    |  |  |
| Profit share for minority interests      |                                    |  |  |
| Balance at December 31, 2005             | 11,914                             | 61,781                                     |  |
|  |                                    |  |  |
| Dividend for 2005                        |                                    |  |  |
| Consolidated net income for 2006         |                                    |  |  |
| Purchase of own shares                   |                                    |  |  |
| Gain/loss on the valuation of securities |                                    |  |  |
| Profit share for minority interests      |                                    |  |  |
| Balance at December 31, 2006             | 11,914                             | 61,781                                     |  |
|  |                                    |  |  |
| Dividend for 2006                        |                                    |  |  |
| Consolidated net income for 2007         |                                    |  |  |
| Purchase of own shares                   |                                    |  |  |
| Gain/loss on the valuation of securities |                                    |  |  |
| Profit share for minority interests      |                                    |  |  |
| Balance at December 31, 2007             | 11,914                             | 61,781                                     |  |

| Own<br>shares<br>EUR thou. | Consolidated<br>retained<br>earnings<br>EUR thou. | Gain/loss on the<br>valuation of<br>derivatives and<br>securities<br>EUR thou. | Minority<br>interests<br>EUR thou. | Total<br>EUR thou. |
|----------------------------|---|--|------------------------------------|--------------------|
| 0                          | -10,305   | 0  | 374                                | 63,764             |
|                            |   |  |                                    |                    |
|                            | -2,796  |  |                                    | -2,796             |
|                            | 5,647   |  |                                    | 5,647              |
|                            |   |  | -140                               | -140               |
| 0                          | -7,454  | 0  | 234                                | 66,475             |
|                            |   |  |                                    |                    |
|                            | -2,796  |  |                                    | -2,796             |
|                            | 4,368   |  |                                    | 4,368              |
| -828                       |   |  |                                    | -828               |
|                            |   | -92  |                                    | -92                |
|                            |   |  | 206                                | 206                |
| -828                       | -5,882  | -92  | 440                                | 67,333             |
|                            |   |  |                                    |                    |
|                            | -3,204  |  |                                    | -3,204             |
|                            | 7,002   |  |                                    | 7,002              |
| -852                       |   |  |                                    | -852               |
|                            |   | -78  |                                    | -78                |
|                            |   |  | 244                                | 244                |
| -1,680                     | -2,084  | -170   | 684                                | 70,445             |
|                            |   |  |                                    |                    |

## euromicron Group STATEMENT OF CASH FLOWS FOR THE PERIOD JANUARY 1 TO DECEMBER 31, 2007 (IFRS)

| Consolidated net profit for the period<br>Depreciation and amortization of<br>noncurrent assets<br>Disposal of assets, net | 2007<br>EUR thou.<br>7,002 | 2006<br>EUR thou.<br>4,368 |
|--|----------------------------|----------------------------|
| Depreciation and amortization of<br>noncurrent assets<br>Disposal of assets, net   |                            |                            |
| Depreciation and amortization of<br>noncurrent assets<br>Disposal of assets, net   | 7,002                      | 4,368                      |
| noncurrent assets<br>Disposal of assets, net   |                            |                            |
| Disposal of assets, net  |                            |                            |
| ,  | 3,210                      | 1,906                      |
| and the second           | -448                       | -93                        |
| Allowances for inventories and doubtful accounts*  | 716                        | 801                        |
| Partial profits realized using the POC method*   | -943                       | 538                        |
| Change in accrued liabilities  | -468                       | -3,497                     |
| Change in deferred taxes*  | -91                        | -1,906                     |
| Cash flow  | 8,978                      | 5,929                      |
| Changes in short- and long-term assets and liabilities:  |                            |                            |
| – Inventories  | 871                        | 6,142                      |
| - Trade accounts receivable  | -5,843                     | -6,374                     |
| – Trade accounts payable   | -40                        | 563                        |
| - Other operating assets and liabilities   | 1,632                      | -946                       |
| Cash provided by operating activities  | 5,598                      | 5,314                      |
| Net cash used in investment activities   | -24,791                    | -21,418                    |
| Dividends paid   | -3,205                     | -2,796                     |
| Change in financial debt   | 27,294                     | 7,404                      |
| Change in minority interests   | 244                        | 192                        |
| Own shares   | -681                       | -828                       |
| Net cash provided by financing activities  | 23,652                     | 3,972                      |
| Gain/loss from derivatives and securities  | -259                       | -92                        |
| Change in cash and cash equivalents due to consolidation*  | 1,729                      | 859                        |
| Net change in cash and cash equivalents  | 2,730                      | -12,991                    |
| Cash and cash equivalents at start of period   | 8,242                      | 20,466                     |
| Cash and cash equivalents at end of period   | 12,442                     | 8,242                      |
| Cash and cash equivalents are composed of:   | , –                        | -,                         |
| Cash   | 11,112                     | 6,794                      |
| Securities   | 1,330                      | 1,448                      |
|  |                            |                            |

### euromicron Group SEGMENT REPORTING FOR THE PERIOD JANUARY 1 TO DECEMBER 31, 2007 (IFRS)

| 2007                                    | euromicron<br>North<br>EUR thou. | euromicron<br>South<br>EUR thou. |
|---|----------------------------------|----------------------------------|
| Sales                                   | 61,529                           | 79,043                           |
|   |                                  |                                  |
| Income before interest and income taxes | 9,144                            | 7,124                            |
| Assets                                  | 59,246                           | 98,699                           |
| of which goodwill                       | 25,872                           | 37,290                           |
| Liabilities                             | 22,183                           | 63,600                           |
| Amortization/depreciation               | 1,385                            | 1,766                            |
|   |                                  |                                  |

| 2006                                    | euromicron<br>North<br>EUR thou. | euromicron<br>South<br>EUR thou. |
|---|----------------------------------|----------------------------------|
| Sales                                   | 56,775                           | 62,165                           |
| Income before interest and income taxes | 7,561                            | 5,308                            |
| Assets*                                 | 52,246                           | 53,766                           |
| of which goodwill                       | 23,928                           | 23,802                           |
| Liabilities*                            | 19,092                           | 24,056                           |
| Amortization/depreciation               | 980                              | 869                              |
|   |                                  |                                  |

\* The method of calculation was standardized to enable better comparison of the 2006 figures with those from 2007.

## Financial Calendar 2008

March 27, 2008 March 27, 2008 May 7, 2008

May 15, 2008

June 12, 2008 August 14, 2008 November 14, 2008 Annual Report 2007 Analysts' Conference MKK Munich Capital Market Conference in Munich Publication of the business figures for the 1st quarter of 2008 General Meeting Half-yearly Report Publication of the business figures for the 3rd quarter of 2008

This condensed Annual Report 2007 is available in German and English.

Both versions can also be downloaded from the Internet at www.euromicron.de.

In cases of doubt, the German version is authoritative.



## Note/disclaimer 7

This Annual Report also includes predictive statements and information on future developments that are based on the convictions and current views of euromicron AG's management and on assumptions and information currently available to euromicron. Where the terms "assume", "believe", "assess", "expect", "intend", "can/may/might", "plan" or similar expressions are used, they are intended to indicate predictive statements that are subject to certain elements of insecurity and risks, such as competitive pressure, changes to the law, political and economic changes, changes to business strategy, other risks and uncertainties that euromicron AG in many cases cannot influence and that may result in significant deviations between the actual results and predictive statements.

ISIN: DE0005660005 Securities identification number: 566 000

euromicron Aktiengesellschaft Speicherstraße 1 60327 Frankfurt/Main Germany Phone: +49 69 63 15 83-0 Fax: +49 69 63 15 83-17 Internet: www.euromicron.de